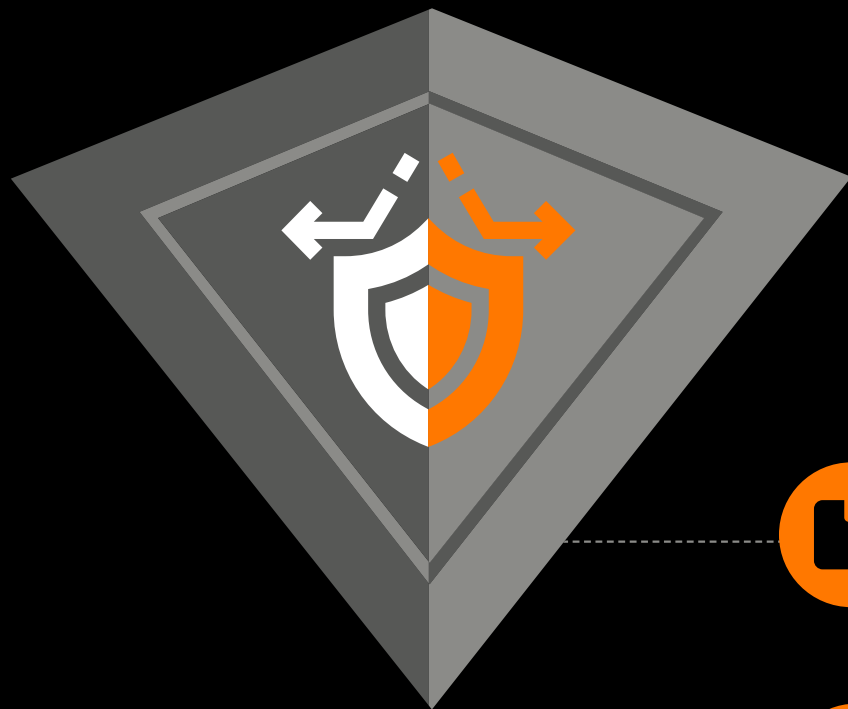# Secure connectivity for the modern enterprise

With Prisma SASE we secure your user experience.

Integrated security, networking and experience management supported by intelligence, strategy, and operational services.

Powered by Orange Business
Secured by Orange Cyberdefense
Best platform by Palo Alto Networks

The business technology environment is changing

Work

Employees need to connect securely from anywhere and get a great user experience.

76% of workers globally want the option to work remotely at least part of the time[1].

Cloud

The migration of mission-critical applications to the cloud makes security vital.

40% of enterprises will have a strategy to use SASE to protect cloud environments by 2024.[2]

Network

According to Forrester, one of the main reasons organizations move to SD-WAN is WAN hardware and connectivity savings which, with Prisma SD-WAN average at $6m over 3 years.

1. Global Workplace Analytics https://globalworkplaceanalytics.com/global-work-from-home-experience-survey
2. The Forrester Total Economic Impact (TEI) Spotlight on Palo Alto Networks Prisma SD-WAN
3. Gartner's 2023 Magic Quadrant for SSE

Connecting and securing
today's enterprise

Organizations of all kinds need to support hybrid working, embrace cloud and SaaS, and connect their sites and business partners flexibly. But they face a number of challenges:

> Legacy networks weren't designed for today's distributed organizations

> Perimeter security is no longer fit for purpose that apps and users are everywhere

> Networking and security functions are siloed in many organizations

> The chronic global cybersecurity skills shortage leads to increased security incidents.

There's a lot of buzz around SASE – Secure Access Service Edge - as a way of addressing these challenges, but many organizations find SASE confusing and adopt it without a clear strategy, so they struggle to drive the full value from their investment.

SASE can help

SASE is a framework for simplifying your network security architecture now and in the future. The concept, coined by Gartner in 2019 , combines SD-WAN with security technologies (ZTNA, SWG, CASB, FWaaS) to support branch, on-premise and remote worker access.

SASE is primarily delivered as a cloud-based service. It enables zero trust access and enforces security and compliance policies consistently, based on the identity and real-time context of the user.

But it's not something you can just buy

Embracing SASE is a long-term transformational process which requires a clear strategy for adopting its various elements at the right time and place for your particular organization.

This means you need more than a SASE technology provider. To drive the full value from SASE you require a trusted partner with the skilled security professionals to help you develop an intelligence-led security strategy and operate your SASE solution as a managed service, so it fits your requirements and is optimised at all times.

Say hello to managed SASE

Prisma SASE, **powered** by Orange Business, **secured** by Orange Cyberdefense, **best platform** by Palo Alto Networks – provides all the services and technologies you need to connect your organization securely **locally and globally.**

Advisory services

> Security and network strategy

> Architecture & planning

> Threat intelligence backbone

Technology platform

> Unified AI-powered SASE

> Market leading SD-WAN, ZTNA 2.0, Cloud SWG, CASB, FWaaS

> AI-powered Digital Experience management

Managed services

> Managed network

> Managed security

> Managed digital experience

Empower your people

You want to...
Empower your people to connect securely from anywhere, protect your apps and data, and ensure a great user experience.

But it's a challenge...
VPNs are inefficient and grant too much access. They allow access, then ignore behavior. Clunky security frustrates users who then try to get round it, increasing risk.

What you need is...
Zero trust network access, which enforces least-privilege access, performs continuous trust verification and security inspection, and protects all apps and data types.

Like we did for...
An American multinational tobacco company, with products sold in over 180 countries. We used Prisma Access to secure their remote users, supporting any apps from any location at any time, in a matter of days, delivering security at scale with the optimal end-user experience.

Accelerate your cloud transformation securely

You want to...
Transform your IT infrastructure cost-effectively to support business growth, while ensuring the highest level of cyber security, globally.

But it's a challenge...
Your legacy network wasn't designed for the Cloud era nor for SaaS, you have scattered security solutions, that increase security risks and running costs.

What you need is...
Acost-effective solution that will enable and accelerate your cloud transformation in an agile and secure way.

Like we did for...
Imerys, a world leader in mineral-based specialties. By using the SASE solution based on Orange Business and Orange Cyberdefense capabilities we supported the team in creating a secure, global, cloud-ready network, while smoothly migrating the current infrastructure. Providing maximum protection, regardless of user network access, through a zero-trust approach and allowing to save costs by reducing its number of suppliers and streamlining the M&A activity.

Remote workforce and modernize your network

You want to…
Keep up with business needs with your branches ready for the cloud era. Enable the workforce and modernize on branch and cloud networks, ensuring flexibility so you can add or remove sites and change connections to business partners at will.

But it's a challenge…
You need to be efficient and consistent; With legacy networks, it can get very complex to scale up or down, and you can't guarantee the experience of branch users accessing SaaS or cloud-based corporate apps.

What you need is…
A single solution addressing the branch challenge. SD-WAN combined with CASB, SWG and NGFW so your branch users can connect to the services they require, securely, wherever they're hosted.

Like we did for…
A leading EMEA-based manufacturing supplier to the energy sector. We used Prisma SASE, a single unified solution, to modernize connection between 25 branches and secure over 5k of the enterprise's remote users enabling seamless operations.

The benefits of Prisma SASE

Flexibility
Prisma SASE allows organizations to direct traffic to the cloud from anywhere, rather than routing it via the data center.

Cost savings
Putting network security in the cloud helps reduce on-premise capital expenditure and makes operating expenditure predictable.

Reduced complexity
Organizations can shift security staff from managing individual appliances to delivering policy-based network and security services from a single point.

Increased automation
Software-defined infrastructure forms the basis for automating network and security operations.

Better performance
Prisma SASE accelerates access to internet resources across a low latency, high capacity, and high availability network.

Zero trust
Zero trust allows specific users secure access to particular applications, instead of opening up access to the entire network.

Threat protection
By putting security at the edge of the network between the user and the cloud, Prisma SASE better enables companies to detect and prevent attacks.

Data protection
By focusing protection on identity, Prisma SASE offers protection at the data level, granting people access on a least-privilege basis through strict identity verification.

Orange Cyberdefense | Orange Business | Palo Alto Networks 2023
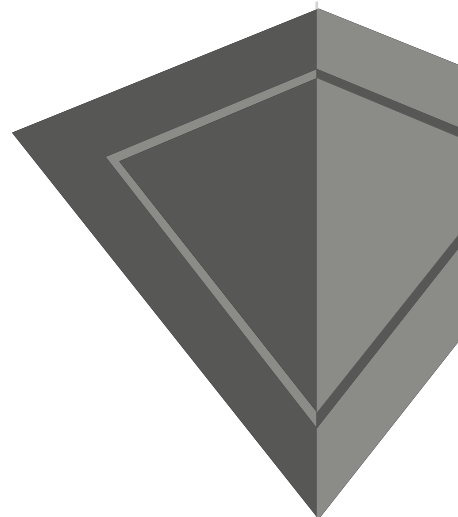
Prisma SASE isn't a product, it's a partnership

Technology is vital, but it's only part of the solution.
Prisma SASE is a journey for which you need the right partner to:

> Help you develop a Prisma SASE strategy
> and plan that's right for your organization

> Bring together your networking and security functions

> Provide threat intelligence to inform your strategy and operations

> Implement the right Prisma SASE technologies (SD-WAN,
> ZTNA, SWG, CASB, FWaaS) from a converged platform as
> and when you're ready for them

> Operate and maintain security conditions with a managed service.

The industry leading partnership of Orange Business, Orange Cyberdefense and Palo Alto Networks provides Prisma SASE, which delivers operational simplicity, a true connectivity SLA, and cloud-based security for all your users, apps and things.

With world-class monitoring, detection, remediation and threat intelligence - and built-in AI for zero-day protection and proactive user experience management - we support every stage of your SASE journey.

The difference with us

We approach security strategically based on intelligence; we treat security and networking as an integrated discipline; and we progressively leverage best-of-breed technologies from a unified platform as your requirements evolve.

Palo Alto Networks' Prisma Access is known as a ZTNA2.0 solution – the next generation of zero trust - because, unlike other ZTNA solutions, it enforces least-privilege access, conducts continuous identify verification and security inspections, and protects all types of data and apps.

It is complemented by their Autonomous Digital Experience Management (ADEM) service, which provides superior levels of AI-assured user experience – an element overlooked by many providers.

Combined with Prisma SD-WAN, Palo Alto Networks offers the industry's most complete SASE solution.

Palo Alto Networks' Prisma SASE technologies are tightly integrated into the Orange Evolution Platform – a composable foundation for your digital transformation. Together, we combine cloud, network and security with consulting services to empower your business to deliver positive impact faster.

Analyst recognition

Orange Business

> A Leader in the Gartner Magic Quadrant for Network Services, Global, 2023

> Very Strong in Global Data's Managed Hybrid Cloud Services Q4 2022 report

> Recognized as a selected provider in Gartner's Magic Quadrant for Data Center Outsourcing and Hybrid Infrastructure Managed Services, Worldwide, 2022

Orange Cyberdefense

> Leader in the Forrester Wave European Managed Security Service Providers, 2022

> **Representative Vendor in Gartner Market Guides for**
> - Managed Security Services, 2020
> - Managed Detection and Response Services, 2020
> - Digital Forensics and Incident Response Services, 2019

> **The IDC MarketScape positioned Orange Cyberdefense in the Leaders Category for European Managed Security Services in 2022**

Palo Alto Networks

> **Only vendor to be recognized as a Leader in both SSE and SD-WAN Gartner MQ:**
> - Leader in the 2023 Gartner Magic Quadrant for SSE
> - Leader in the 2022 Gartner Magic Quadrant for SD-WAN, 3 times
> - Leader in the 2022 Gartner Magic Quadrant Network Firewalls for the 11th year
> - Leader in the Forrester New Wave Zero Trust Network Access, 2021
> - Leader in the Frost Radar for Secure Web Gateways, 2021
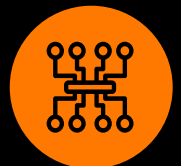
Your next step

We're here to make every step of your journey to SASE clear and simple, starting with the very next step. We recommend you have a SASE Assessment, which will show you:

1. Where you currently stand against the SASE model

2. Where you want to go; what parts of SASE are clear candidates for adoption; and how your current security policy would work within a SASE model

3. How we can get you there – giving you a customized SASE roadmap for your organization.

Contact us today and ask for a SASE Assessment:

Orange Business
Orange Cyberdefense

orange™