



**Press release**

Melbourne, 11 November 2020

## **Orange Business Services announces partnership with National Broadband Network Australia**

Orange Business Services is pleased to announce a partnership with nbn™ (National Broadband Network) Australia, through which it can now add domestic managed services, including satellite and fixed Internet, to its offerings for Australian enterprises. As a network-native digital services company, Orange Business Services will use the nbn™ to deliver fast, competitive and reliable connectivity but also extend IT and system integration expertise to support its customers' ever-increasing cloud, Internet, bandwidth and routing optimization needs. Enterprises will benefit from end-to-end support, allowing them to operate more cost effectively with seamless connectivity and access to the global capabilities of Orange to provide better service to their end customers and employees.

Orange Business Services has been operating in Australia for over 30 years and is the global enterprise division of the Orange Group. With the DNA of a telco and the expertise of an IT service integrator, Orange Business Services helps businesses at every stage of their data management from connectivity such as SD-WAN, Internet of Things and cloud to artificial intelligence (AI), app development and cybersecurity. Orange Business Services manages complex ICT projects, including a recently announced co-innovation project to deliver a smart IoT solution for McConnell Dowell. It also delivers connectivity, cloud and cybersecurity services to significant Australian enterprises in the Natural Resources, Construction & Engineering and Industrial sectors.

Kevin Griffen, Managing Director, Australasia, Orange Business Services, believes this partnership will be hugely beneficial for Australian enterprises: "We are delighted to bring our connectivity and IT system integration expertise to a broader set of Australian enterprise clients through this partnership with nbn™. Now, more than ever, Australian businesses need the expertise from digital services providers to support and accelerate their digital transformation to respond to today's challenges. With this partnership, we will be able to provide further national and global opportunities for Australian enterprise clients looking to reap the benefits by leveraging our extensive experience in managed services, innovation culture and service delivery excellence. Our partnership with nbn™ has created a huge opportunity for domestic-centric Australian enterprises to now access world-class connectivity and associated services. Until now, the domestic landscape provided little choice, but our partnership with nbn™ has now opened that up, and we welcome the opportunity to bring the best of Europe and the world to the table," said Mr Griffen.

### **About Orange Business Services**

Orange Business Services is a network-native digital services company and the global enterprise division of the Orange Group. It connects, protects and innovates for enterprises around the world to support sustainable business growth. Leveraging its connectivity and system integration expertise throughout the digital value chain, Orange Business Services is well placed to support global businesses in areas such as software-defined networks, multi-cloud services, Data and AI, smart mobility

services, and cybersecurity. It securely accompanies enterprises across every stage of the data lifecycle end-to-end, from collection, transport, storage and processing to analysis and sharing.

With companies thriving on innovation, Orange Business Services places its customers at the heart of an open collaborative ecosystem. This includes its 27,000 employees, the assets and expertise of the Orange Group, its technology and business partners, and a pool of finely selected start-ups. More than 3,000 multinational enterprises, as well as two million professionals, companies and local communities in France, put their trust in Orange Business Services. For more information, visit [www.orange-business.com](http://www.orange-business.com) or follow us on [LinkedIn](#), [Twitter](#) and our [blogs](#).

Orange is one of the world's leading telecommunications operators with sales of 42 billion euros in 2019 and 257 million customers worldwide at 30 September 2020. Orange is listed on the Euronext Paris (ORA) and on the New York Stock Exchange (ORAN). In December 2019, Orange presented its new "Engage 2025" strategic plan, guided by social and environmental accountability. While accelerating in growth areas, such as B-to-B services and placing data and AI at the heart of innovation, the entire Orange Group will be an attractive and responsible employer.

*Orange and any other Orange product or service names included in this material are trademarks of Orange or Orange Brand Services Limited.*

**Press Contacts:**

Eden Radford

BCW Australia (for Orange Business Services)

+61405 017 047 | [eden.radford@bcw-global.com](mailto:eden.radford@bcw-global.com)