

# Hello! World

**Data strategies for AI and co-innovation**

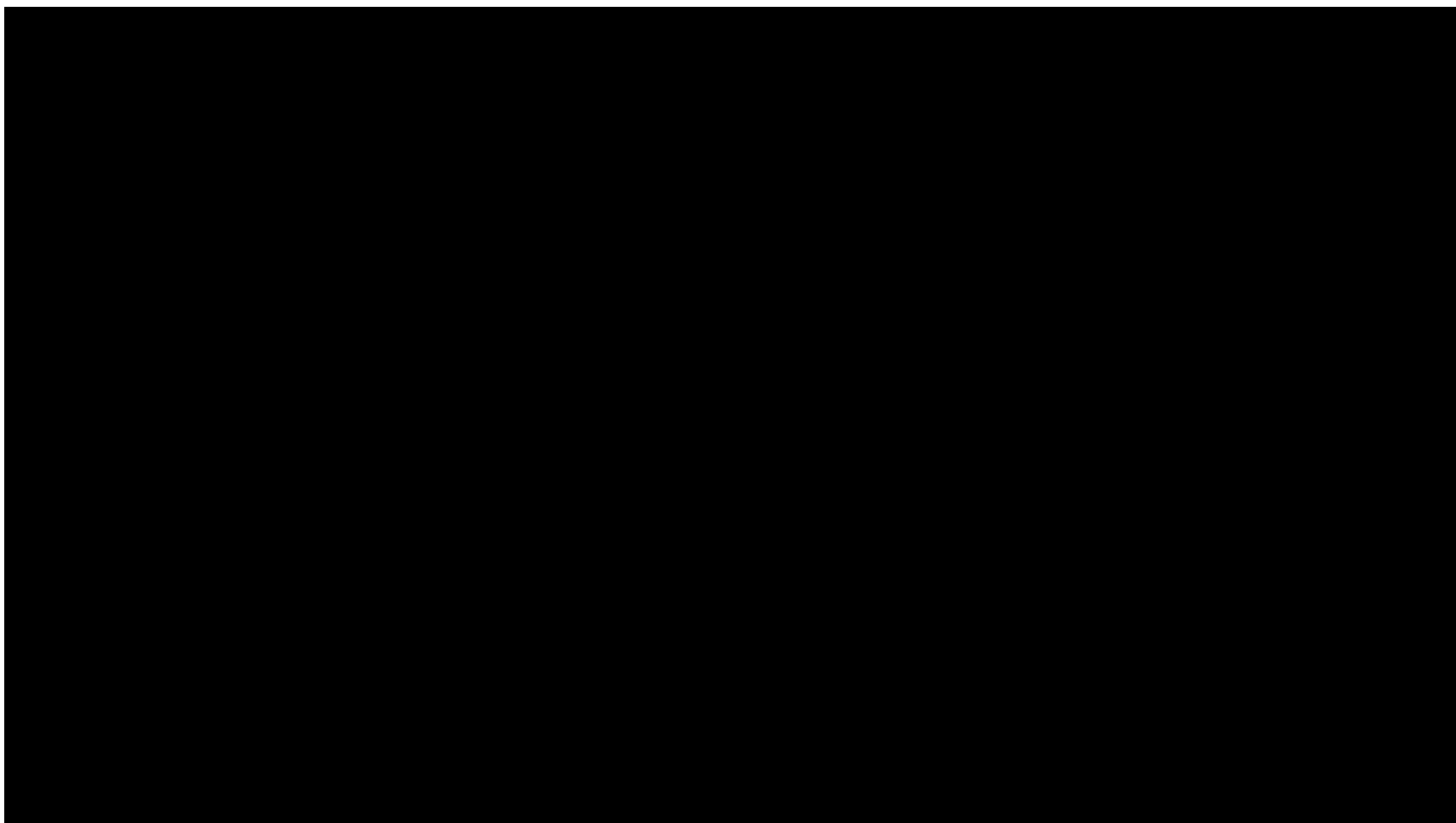
Creating a customer-centric business

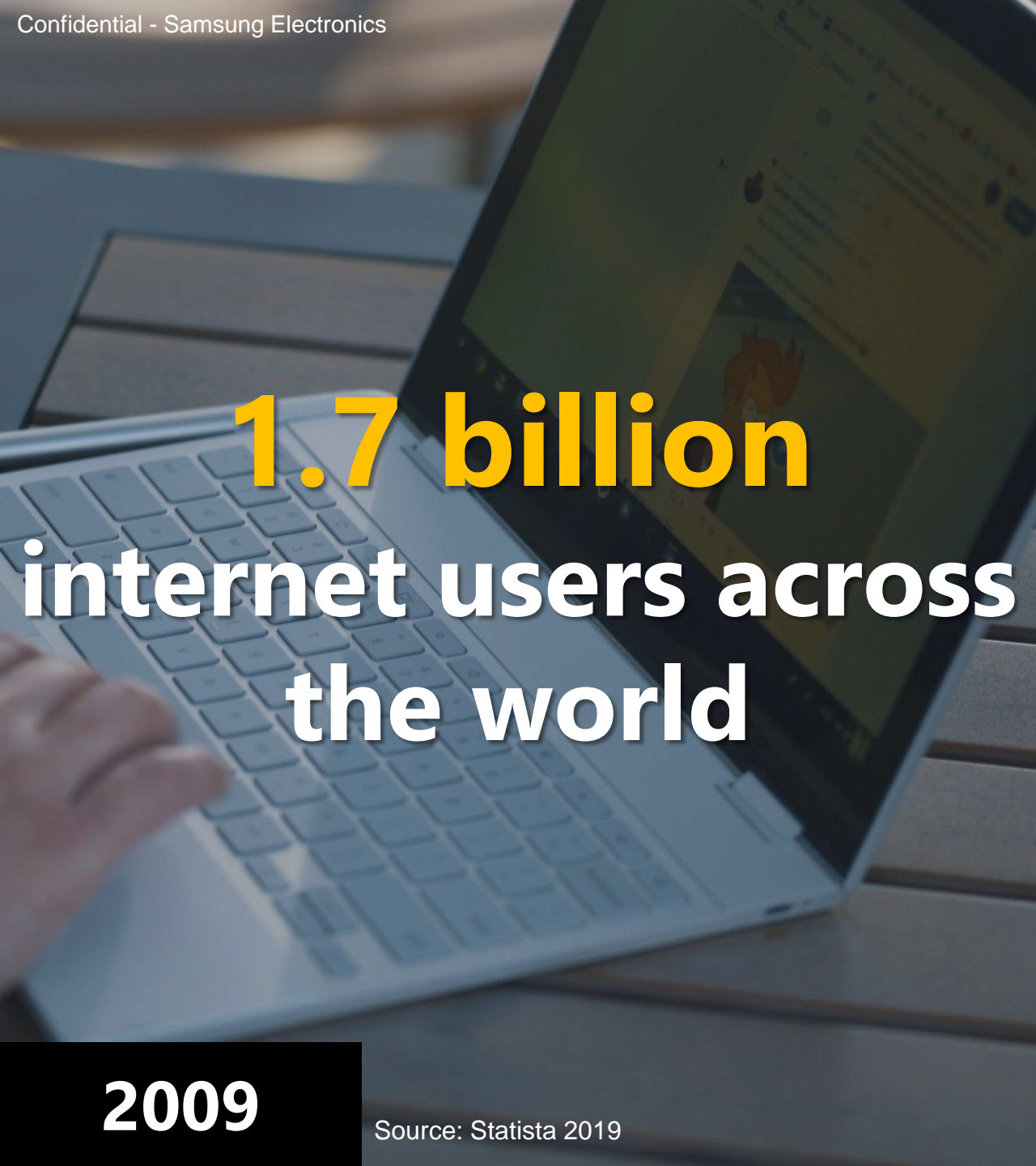
9 -11 April 2019, Barcelona

# SAMSUNG



Xavier Bardet

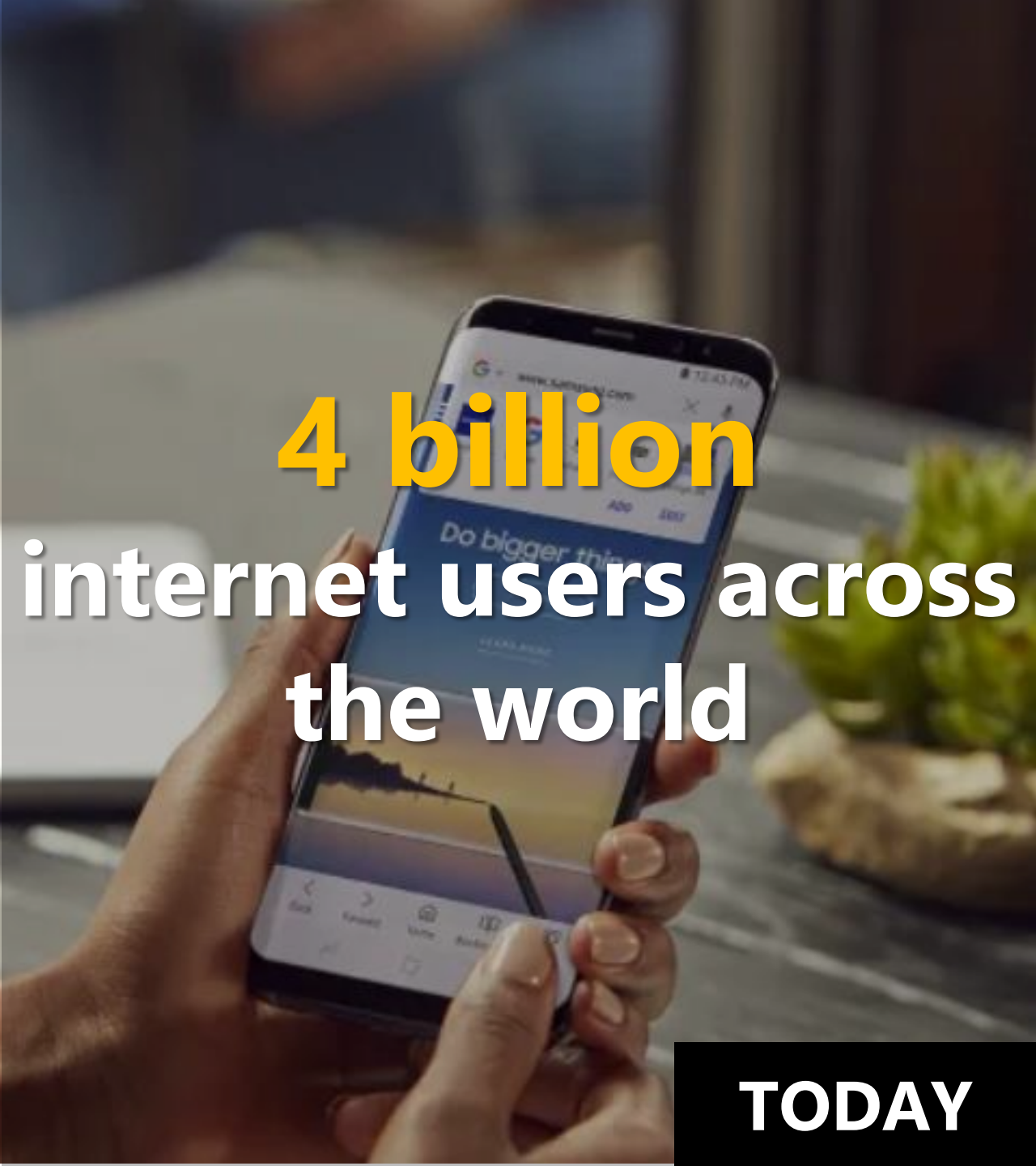




**1.7 billion**  
internet users across  
the world

**2009**

Source: Statista 2019



**4 billion**  
internet users across  
the world

**TODAY**





**Uber**  
started  
in the US

**2009**



**Ride sharing market  
valued  
at 60B\$**

Source: Business Traveller, 4 Jan 2019

**TODAY**





Google began  
testing the first  
**self-driving car**

**2009**



30 self-driving **Lyft**  
cars put to work in  
Las Vegas for CES

Source: Cnet.com

**TODAY**





**Bitcoin** was  
created

**2009**



**Bitcoin market  
valued at 100B\$+**

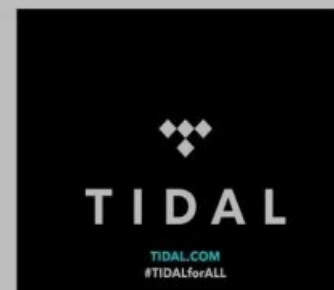
**TODAY**

Source: Forbes

# Spotify Deezer launched in Europe

2009

Music streaming  
market valued  
at **17.3B\$+**



TODAY

Source: IFPI's Global Music Report 2018





**Netflix** main  
revenues switched  
to streaming

**2009**

**FLIX**

**amazon**  
prime video

**hulu**

Video streaming  
market valued  
at **20B\$+**

Source: PwC report

**TODAY**





During the last decade,  
new services companies  
**disrupted** their  
industries and changed  
the way we consume  
today



They started the rise  
of what we now call the

# Next Mobile Economy





A large crowd of people is shown from behind, many holding up their smartphones to capture photos or videos. The scene is dimly lit, with bright yellow stage lights visible in the background, creating a bokeh effect. The crowd is dense, and the focus is on the backs of the people and the glowing screens of their phones.

More than 3 billion people use  
a smartphone today.



They maximised the  
potential of the  
smartphone to  
connect with their  
customers







And have disrupted  
the way companies  
do business.

We have one philosophy

To be

Open



We believe that we can't grow alone.  
We need to be open with our partners and customers  
so we can create a better future.



Open to collaboration



Open yet secure



Open yet controlled



**Open to customisation**






80,000



Global accounts





A person is shown from the chest up, wearing a Samsung VR headset. They are holding the steering wheel of a car, suggesting they are driving. The background is a blurred view of the road ahead. The text "And we are here with you to shape what will happen NEXT" is overlaid on the image. The word "NEXT" is in blue, while the rest of the text is white.

And we are here with you to shape  
what will happen **NEXT**





# 5G will impact both consumers and professionals

1

Cloud Virtual and  
Augmented Reality

2

Connected  
Automotive

3

Smart  
Manufacturing

4

Connected  
Energy

5

Wireless  
eHealth

6

Wireless Home  
Entertainment

7

Connected  
Drones

8

Social  
Network

9

Personal  
AI Assistant

10

Smart  
City

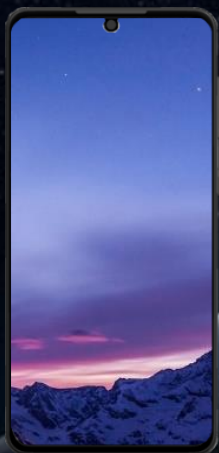
# Samsung is already building the ecosystem for 5G





# 2019 B2B Smartphones Roadmap

**NEW**



Galaxy A

**NEW**



Galaxy Note



Galaxy S



Galaxy XCover

**NEW**



Enterprise Edition

# 2019 B2B Tablets Roadmap

**NEW**



Galaxy Tab A

**NEW**



Galaxy Tab S



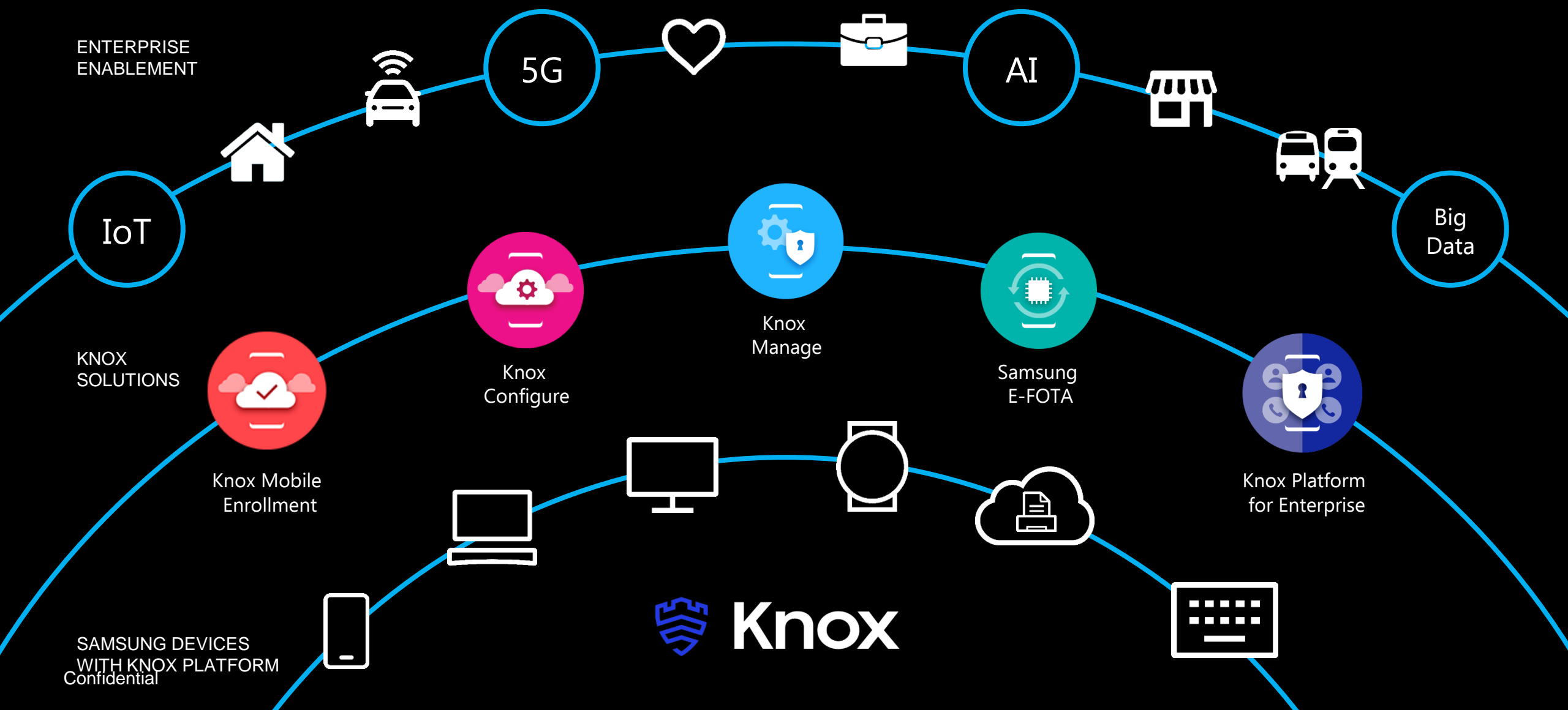
Galaxy Tab Active



Galaxy Book



# Samsung Knox: Foundation for the future



# Knox Platform for Enterprise

Allows employees to store and share confidential files across your network in a secure manner, while freely accessing personal apps for optimal user experience.

↓ Secure platform ↓

40M+ Enterprise feature users    700M+ The best possible device security    12 of 12 “Strong” rating in 12 of 12 features posted for corporate managed security

Application layer

Firmware | Operating System

Hardware





2019

# Introducing Samsung Galaxy Enterprise Edition

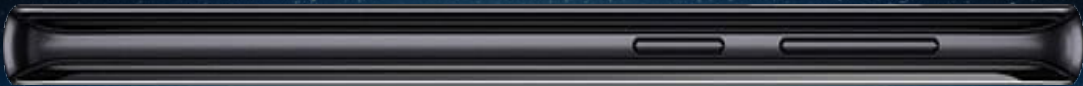






# Enterprise Edition Feature review

A comprehensive package for enterprise mobility



Enterprise Edition enables new levels of mobility, performance and productivity, opening up the next mobile economy.

## E-FOTA on MDM



E-FOTA

**Enterprise FOTA With MDM Partners**  
for the Enable to Control & Management

## Knox Configure



Knox Configure

**Advanced Cutomisation**  
for the device customisation and deployment

## 4 years of Security Patches



Security Patches

**Schedule Commitments**  
(3 Years Monthly Security MR & 1 more year with Quarterly Security MR)

## 2 years Market Availability



2yrs PLC

**Continuous Availability**  
For market availability

## Enterprise Tech Support



ETS

**Enterprise Tech Support**  
with EE Dedicated price proposal (Paid Option)



**Driving transformation  
together.**



Thank you.

# Is your workforce ready for mobile future?

David CHENEVEZ  
Global Account Director



**Business  
Services**







# A PROVEN MOBILE LEADER

**17,000** Customers

**350+** Ecosystem partners

**11,000,000** Business critical endpoints

**8X** Gartner leaders quadrant

**80+** Security patents

**2018** Recognition:

**105%** Revenue renewal rate



**MOBILE IS AT THE  
CENTER OF OUR UNIVERSE**



# MOBILE: MORE POWERFUL THAN YOU THINK



Ever-present

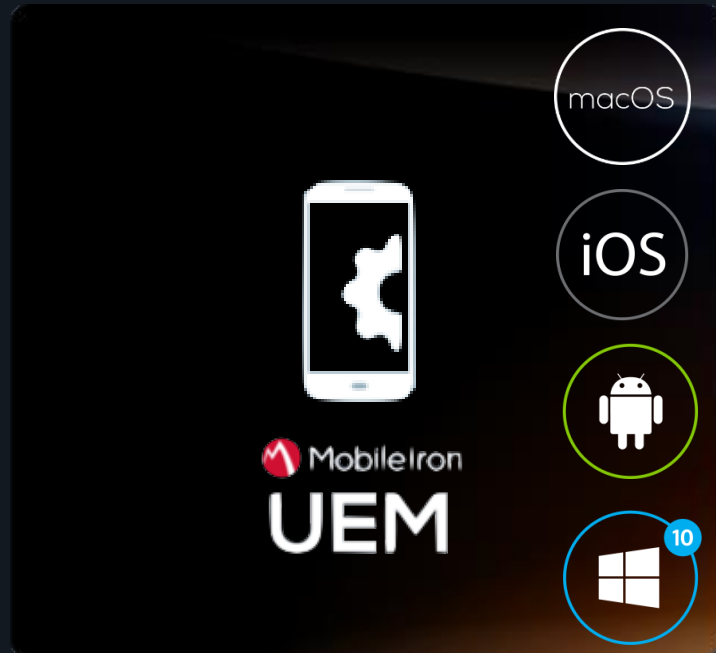


Biometrics becoming  
your identity



Amazing consumer  
experiences

# MobileIron Solution



Security & management  
for modern devices  
accessing business data.



Simple and smart  
security for the  
enterprise cloud.

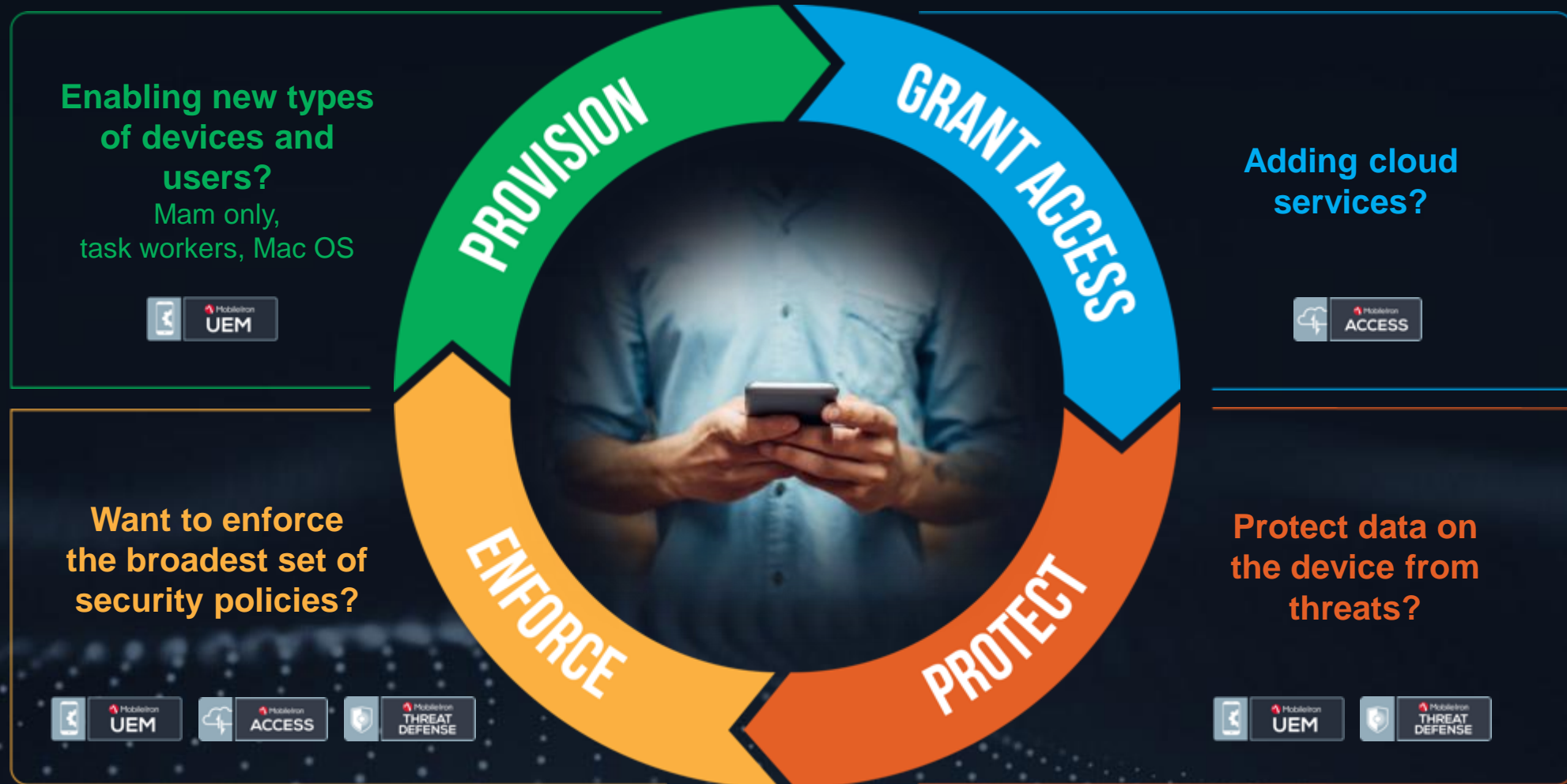


Mobile threat detection  
and remediation.



# A ZERO TRUST MOBILE-CENTRIC APPROACH

## WHERE ARE YOU ON YOUR JOURNEY TO ZERO TRUST?



# MAKE MOBILE YOUR ID IN THE ENTERPRISE

Use the foundation of UEM to set up Zero Trust access from any device,  
any OS, any location, to any service





MOBILEIRON  
**LIVE!** 2019

**BERLIN**  
MAY 15-16

MOBILEIRON **LIVE!**  
2019

[HOME](#) [REGISTRATION](#) [AGENDA](#) [SPEAKERS](#) [HOTELS](#) [BLOG](#)

**DESTINATION**  
**MOBILE ID**

**41**  
Days

**14**  
Hours

**48**  
Mins

**17**  
Secs

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# Thank you



**Business  
Services**

