



press release
Paris and Zurich, June 5, 2014

Oetiker Group consolidates its global network with Orange Business Services

SAP deployment requires a stronger network to connect 1,200 employees in 21 countries

[Orange Business Services](#) has won a global wide area network (WAN) and embedded security services contract with [Oetiker Group](#), a leading provider of clamping and connection solutions, headquartered in Horgen, Switzerland.

The Orange network will connect 1,200 Oetiker employees in 21 countries in Europe, the Americas and Asia. [Managed security services](#) are a priority for Oetiker, so Orange Business Services is providing a [Web protection suite](#) with malware scanning and Zscaler, a Web filtering bundle, as part of the solution.

Oetiker Group is consolidating its worldwide WAN infrastructure from several providers and different technologies to the Orange network. With IT services centralized with Orange Business Services, Oetiker will benefit from a network built and managed by Orange Business Services with guaranteed service levels. In addition, Oetiker wanted a global service provider that can connect all 21 Oetiker locations worldwide to support its implementation of a centralized SAP ERP and CRM system.

Oetiker CIO Rainer Verling said: "With our new SAP deployment and centralized infrastructure, we had to strengthen our network and were looking for a trusted provider that also operates our WAN with guaranteed service levels. With Orange Business Services, we found this partner, who is furthermore offering a complete services portfolio which will help us in future projects."

Dr. Helmut Reisinger, senior vice president for Europe, Russia and CIS, Orange Business Services, said: "Orange Business Services is pleased to provide Oetiker the network breadth complemented with the network and security expertise needed to meet its current and future business requirements. We look forward to providing Oetiker the optimum combination of global network and communications solutions that will enable it to provide superior service to its customers while optimizing internal productivity."

About Oetiker Group

The Oetiker Group is a global leader in clamping and connection solutions for a wide range of applications.

Founded in Horgen, Switzerland in 1942, the Oetiker Group serves customers in over 70 countries and is a global leader in clamping and connection solutions. Oetiker designs, manufactures and distributes

clamps, rings and quick connectors as well as appropriate assembly solutions. Oetiker's connecting solutions can be found in Automotive and Industrial applications. Their global network of professionals, application engineering centers, tool service centers, R&D support and production facilities make Oetiker a strong partner. The proximity and close cooperation to customers enables Oetiker to develop innovative solutions that exceed the expectations of clients.

Oetiker is a privately held company with more than 1200 employees worldwide in 21 locations across Europe, Americas and Asia. Oetiker is compliant with the following standards: ISO9001:2008, ISO/TS16949:2004, ISO14001:2004 and NSF.

More on: www.oetiker.com

About Orange Business Services

Orange Business Services, the Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in more than 160. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services was awarded four of the telecom industry's highest accolades at the annual World Communication Awards 2013 – Best Global Operator, Best Cloud Service, Best Enterprise Service and Best Small Business Service. Orange Business Services is the only seven-time winner of Best Global Operator. Learn more at www.orange-business.com or follow us on [LinkedIn](#), [Twitter](#) or [Facebook](#).

Orange is one of the world's leading telecommunications operators with annual sales of €41 billion in 2013 and has 164,000 employees worldwide at March 31, 2014. Orange is listed on the NYSE Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

Orange and any other Orange product or service names included in this material are trademarks of Orange Brand Services Limited.

Press Contact:

Elizabeth Mayeri, Orange Business Services, elizabeth.mayeri@orange.com, +1 212 251 2086