



## **Aggreko extends partnership with Orange Business Services to improve worldwide operational agility and network service levels**

- **Network supports voice, data, video and critical business applications**
- **Innovative cost-saving incentive reduces initial operational expenditure**

Aggreko plc, the global leader in providing rental power and temperature control solutions, has expanded its network agreement with Orange Business Services to provide increased agility and network availability for its fast-moving business. The upgraded network connects staff across locations in Europe, the Americas, Asia and Africa.

Aggreko provides temporary power and cooling services to a wide array of industries and to many of the world's most high profile sporting and cultural events. With a globally mobile workforce and project assets constantly on the move, the company sought an agile solution to rapidly enable its field teams to get online seamlessly. This enables them to support thousands of customers– wherever they are located across the globe.

Aggreko has been an Orange customer for 13 years, and the newly extended six-year partnership upgrades its Business Virtual Private Network to deliver improved network availability and access for employees. Business VPN supports voice, data, video and all critical business applications for Aggreko.

### **Partnership supports Aggreko's digital transformation**

As part of the partnership, Orange is working together with Aggreko to continually improve its helpdesk, service and project management functions. This includes new governance models to assist with operational escalations and establishing a new board to discuss technological innovations, thereby helping Aggreko to continue its digital transformation journey.

Orange Business Services was also able to offer an innovative commercial incentive, by helping Aggreko reduce initial operational expenditure and generate immediate first-year cost savings through a flexible payment model and rewards offer.

“We are proud of to be a trusted partner of Aggreko and will continue to develop solutions that meet their evolving business needs. Given the dynamic nature of their business, we are confident that this renewed partnership will help Aggreko remain agile and deliver an improved customer experience worldwide,” said Anne-Sophie Lotgering, senior vice president, Europe, Russia & CIS, at Orange Business Services.

“We sought additional support to improve and expand our network and communications coverage to enable our continued business growth globally. The Orange Business Services solution provides us with added efficiencies in planning and pricing to better operate in the future and with their support, we believe we are on the right track towards this,” said Fraser Dorward, Enterprise Infrastructure Architect at Aggreko.

#### About Orange Business Services

Orange Business Services, the Orange branch dedicated to B2B services, is not only a telecom operator, but also an IT solutions integrator and applications developer in France and around the world. Its 20,000 employees support companies in all areas of their digital transformation: mobile and collaborative workspaces; IT/cloud infrastructure; fixed and mobile connectivity; private and hybrid networks; applications for Internet of Things, 360° customer experience and Big Data analytics; and cybersecurity thanks to dedicated experts and infrastructure to protect information systems. More than 3,000 multinational organizations and 2 million SOHOs, enterprises and local authorities in France rely on Orange Business Services as their trusted partner.

Learn more at [www.orange-business.com](http://www.orange-business.com) or follow us on [LinkedIn](#), [Twitter](#) and our [blogs](#).

Orange is one of the world's leading telecommunications operators with annual sales of 39 billion euros in 2014 and has 154,000 employees worldwide at 30 June 2015. Orange is listed on the NYSE Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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