



press release  
Paris, March 13, 2013

## Orange Business Services enhances Security as a Service portfolio

**SafeNet Authentication Service provides additional layer of security through multifactor authentication delivered in a cloud model**

[Orange Business Services](#) has enhanced its Security as a Service portfolio by migrating to a cloud-based secure authentication service from [SafeNet](#), a global leader in data protection.

By enhancing its [Secure Authentication](#) solution with [SafeNet Authentication Service](#), Orange Business Services is providing its enterprise customers an additional layer of security when accessing corporate resources or cloud services. Customers can use the same unified and secure multifactor credentials to access a virtual private network as well as cloud services such as Google Apps, Salesforce.com and other cloud-based business applications and infrastructure.

“While enterprises want to take advantage of the cost savings that cloud solutions provide, most of them see security as a more and more strategic concern,” said Nicolas Furgé, head of Security Business Unit, Orange Business Services. “With this new flexible and customizable Authentication Service, enterprises have the best of both worlds: an enhancement of their security posture and a significant reduction of their operational and administrative costs.”

Companies benefit from Secure Authentication by being able to use market-leading multifactor authentication from Orange Business Services in a cloud delivery model. In addition to inherent cloud computing attributes like simplicity, elasticity and high performance, customers also benefit from only paying per user per month as opposed to having significant up-front investments in hardware or software.

“Today’s service providers are under immense pressure to provide their enterprise customers with differentiated services and enhanced security, but without the high costs associated with implementing and supporting these services,” said Neil Hollister, vice president, Global Service Providers, SafeNet Inc. “We are happy to be partnering with Orange Business Services and offering them SafeNet Authentication Service. By doing so, we can help Orange Business Services provide its enterprise customers with all the benefits of the cloud environment, but with the level and comfort that they need to ensure that their sensitive data is secure in this new virtual working environment.”



### About SafeNet

Founded in 1983, [SafeNet, Inc.](#) is one of the largest information security companies in the world, and is trusted to protect the most sensitive data for market-leading organizations around the globe. SafeNet's data-centric approach focuses on the protection of high-value information throughout its lifecycle, from the data center to the cloud. More than 25,000 customers across commercial enterprises and government agencies trust SafeNet to [protect and control access to sensitive data](#), manage risk, [ensure compliance](#), and [secure virtual and cloud environments](#).

### About Orange Business Services

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services was awarded three of the telecom industry's highest accolades at the annual World Communication Awards 2012 – Best Global Operator, Best Cloud Service and the User's Choice Award. Orange Business Services is a five-time winner of Best Global Operator. Learn more at [www.orange-business.com](http://www.orange-business.com)

France Telecom-Orange is one of the world's leading telecommunications operators with annual sales of 43.5 billion euros and has 170,000 employees worldwide at Dec. 31, 2012. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

*Orange and any other Orange product or service names included in this material are trademarks of Orange Brand Services Limited, Orange France or France Telecom.*

### Press Contacts:

Elizabeth Mayeri, Orange Business Services, [elizabeth.mayeri@orange.com](mailto:elizabeth.mayeri@orange.com), +1 212 251 2086

Héloïse Rothenbühler, Orange, [service.presse@orange.com](mailto:service.presse@orange.com), +33 1 44 44 93 93

Michele Loguidice, SafeNet, [michele.loguidice@safenet-inc.com](mailto:michele.loguidice@safenet-inc.com), +1 443 327 1409