



press release
Atlanta, Feb. 19, 2014

Orange Business Services extends satellite presence to corporate networks in the Americas

improves collaboration within oil, gas, mining and shipping companies with new satellite capacity, licenses and services

[Orange Business Services](#) is broadening its satellite service capabilities in the Americas, extending its presence across corporate private networks with increased capacity, new licenses, integrated services and customer implementations in the [oil, gas, mining](#) and [shipping](#) industries.

customers benefit from more satellite capacity and connections

In response to market demand, Orange Business Services has recently doubled its satellite capacity in the Americas, both in terms of new satellite space capacity and the addition of two new teleports – one on the West Coast and one on the East Coast of the U.S. – to provide solutions across the entire Americas region. Independent and ubiquitous satellite connections enable enterprises to conduct business in more remote locations and prevent outages via an ultra-secure secondary back-up solution.

In addition, Orange received federal maritime licenses for offshore satellite operations in U.S. territorial waters. As a result, Orange can provide services anywhere its clients are operating, across North and South America or surrounding waters.

“The demand for high throughput, satellite bandwidth is sky high right now,” said Alan Gottlieb of the Gottlieb International Group, Inc. “Oil and maritime companies are looking to move entire office functions onto their rigs and leverage video for exploration; satellite is a major enabler for all this. Orange Business Services’ in-house satellite service, on top of its international MPLS backbone, is the type of reliable, comprehensive network that these companies are looking for.”

telepresence over satellite vital for companies operating in remote areas

Offering live telepresence over a satellite connection, Orange Business Services can deliver high-definition video to a broader range of remote regions that were previously unreachable via fixed lines. The service is particularly vital for companies in specific sectors that are exploring highly isolated territories. Workers can use the service to access medical specialists or geology experts that would be too costly or impractical to embed on site. Customers can demo the service at Orange’s [recently launched integration and briefing center in Clearwater, Florida](#), or from any telepresence room in Orange’s global network.



satellite business growing in Americas

Particularly in the Americas, Orange has experienced an uptick in satellite engagements. Enterprises there are increasingly looking for consistent satellite service to power their business applications anytime, anywhere. Unlike other providers, Orange integrates satellite and terrestrial services for a seamless and secure unified corporate network. Available in more than 180 countries, [Business VPN](#) from Orange Business Services is the world's largest MPLS-based VPN solution. A recent customer win includes a North American mining company that is using the Orange satellite service to interconnect 18 regionally-dispersed mines within a unified worldwide network.

"We are making investments to our network services that ensure Orange Business Services is providing the right mix of technologies to operate anywhere," said Dennis Kruse, vice president, Satellite Network Services, Orange Business Services. "When it comes to first-class satellite bandwidth for voice, video and data, no other provider can match our global footprint, and now we are making it easier for enterprises in the Americas to reap the benefits of this larger network."

About Orange Business Services

Orange Business Services, the Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services was awarded four of the telecom industry's highest accolades at the annual World Communication Awards 2013 – Best Global Operator, Best Cloud Service, Best Enterprise Service and Best Small Business Service. Orange Business Services is a seven-time winner of Best Global Operator. Learn more at www.orange-business.com or follow us on [LinkedIn](#), [Twitter](#) or [Facebook](#).

Orange is one of the world's leading telecommunications operators with annual sales of €43.5 billion in 2012 and has 166,000 employees worldwide at Sept. 30, 2013. Orange is listed on the NYSE Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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