



press release  
Paris, Jan. 29, 2014

## **Orange Business Services expands network capacity in Siberia on NSS-12 satellite in deal with SES**

**satellite delivers high performance and reliability needed to support 3G and 4G demands**

[Orange Business Services](#) has renewed and expanded a satellite capacity contract with [SES](#) (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) to support its growing network connectivity needs in the Russian Federation.

The Ku-band capacity leased by Orange Business Services will be hosted on the high-powered NSS-12 satellite located at 57 degrees East, enabling the company to continue to provide a suite of top quality communications services to businesses across the Russian Federation. The increase in satellite capacity will allow Orange Business Services to provide point-to-point as well as corporate network connectivity covering significant parts of Siberia, particularly to satisfy growing demand from mobile operators.

Vladimir Valkovich, director of Technical and IT Departments, Orange Business Services in Russia and CIS, said: "Our long-lasting partnership with SES has run parallel to our continued growth in the Russian market. Reliable connectivity, especially when it comes to remote and wide geographical areas like Siberia, is of vital importance to our customers' businesses. Partnering with SES helps us to ensure we meet our customers' expectations and further strengthen our leading position as international communication and integration services provider in the business-to-business sector."

"Orange Business Services is one of our longstanding customers with multi-transponder capacity in both C- and Ku-band, and we are pleased that our collaboration over the years has enabled it to tap the Russian market with competitive services," said Deepak Mathur, senior vice president, Commercial Asia-Pacific and the Middle East, who is also responsible for Data and Mobility services at SES. "The last decade has seen a steady increase in connectivity demand in the region, and we are delighted to continue to provide flexible and reliable solutions tailored to the growing needs of our customers."

Orange delivers satellite services to support companies across a broad range of vertical sectors including Oil & Gas, Mining, Government, Shipping and Finance. Orange Business Services customers use satellite solutions depending on their specific needs:

- major credit card companies for terrestrial network backup;
- multinationals to increase network availability for running mission-critical applications, and
- humanitarian and aid organizations to connect their operations in harsh environments and remote areas.



Orange Business Services' satellite solution allows access to the Orange IP VPN. Orange Business Services has a fully integrated terrestrial and satellite network that not only provides a secure high level of availability, but also flexibility so that changes can be made quickly and easily whenever needed.

### **Orange Business Services in Russia**

Orange Business Services is the only international telecommunication and integration services provider operating in the business-to-business sector in Russia with country-wide state-of-the art network infrastructure that is fully licensed including a long distance voice license. The company serves 4,500 business customers in Russia and employs 1,000 specialists in 36 major cities in Russia, delivering IP transformation, unified communications services, CRM services, video services, voice and data and integration solutions across IT and telecommunications.

Orange Business Services operates its own IP MPLS network with 1,300 access points covering all of the largest cities in Russia and the Commonwealth of Independent States (CIS). The network is seamlessly integrated into the global Orange network. In addition, Orange Business Services has a network of data centers across Russia, including a major data center in Moscow that supports cloud initiatives; 1,000 satellite access points; and five of its own teleports in Moscow, Ryazan, Novosibirsk, Irkutsk and Khabarovsk.

### **About SES**

SES is a world-leading satellite operator with a fleet of 55 geostationary satellites. The company provides satellite communications services to broadcasters, content and internet service providers, mobile and fixed network operators and business and governmental organizations worldwide.

SES stands for long-lasting business relationships, high-quality service and excellence in the broadcasting industry. The culturally diverse regional teams of SES are located around the globe and work closely with customers to meet their specific satellite bandwidth and service requirements.

SES (NYSE Euronext Paris and Luxembourg Stock Exchange: SESG) holds participations in Ciel in Canada and QuetzSat in Mexico, as well as a strategic participation in satellite infrastructure start-up O3b Networks. Further information under: [www.ses.com](http://www.ses.com).

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### **About Orange Business Services**

Orange Business Services, the Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services was awarded four of the telecom industry's highest accolades at the annual World



Communication Awards 2013 – Best Global Operator, Best Cloud Service, Best Enterprise Service and Best Small Business Service. Orange Business Services is a seven-time winner of Best Global Operator. Learn more at [www.orange-business.com](http://www.orange-business.com) or follow us on [LinkedIn](#), [Twitter](#) or [Facebook](#).

Orange is one of the world's leading telecommunications operators with annual sales of €43.5 billion in 2012 and has 166,000 employees worldwide at Sept. 30, 2013. Orange is listed on the NYSE Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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