



press release  
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## **Orange Business Services announces Office Together for Microsoft Office 365**

Orange Business Services is launching Office Together, an offering that provides Microsoft Office 365 as part of a fully managed suite of cloud-based business productivity solutions including end-to-end support from integration services to ongoing service management.

Orange Business Services is offering Microsoft Office 365, an upgrade and expansion of Microsoft Online Services, in 39 countries. Orange Business Services is expanding its existing range of cloud-based collaboration offers with Office 365 that combines Microsoft Office 2010 – Microsoft Word 2010, Microsoft Excel 2010, Microsoft OneNote 2010, and Microsoft PowerPoint 2010 – with the latest versions of the Microsoft cloud productivity services:

- Exchange Online (e-mail),
- SharePoint Online (collaborative portal, document sharing), and
- Lync Online (presence information, instant messaging, PC-to-PC audio/video calling and online meetings including PC audio, video and web conferencing).

### **key benefits for businesses**

Office Together from Orange Business Services brings companies key business benefits:

- flexible, agile and scalable solution that can quickly support changing market conditions;
- end-to-end service management;
- range of collaborative services adapted to different user profiles and requirements;
- improved employee productivity and enhanced security (with single sign-on option);
- predictable budget and reduced costs for collaboration services;
- no capital investment required;
- ubiquity – anytime, anywhere access for employees.

### **added value**

With the integration of Office 365 into its cloud offerings, Orange Business Services acts as a best in class integrator, combining Office 365 with its other communication and managed solutions. As a result, Orange can offer customers customized, hybrid solutions, even integrating them with the customer's existing IT environment. Orange integration services span from complete outsourcing to cloud services and capitalize on Orange's network capabilities, access methods and communication services: business telephony, mobile services, video services and more.



As a Microsoft Gold Certified Partner, Orange Business Services will add value to the Office 365 offer with additional services such as data archiving, network acceleration and optimization, and a user portal for large accounts.

“Combining Orange consulting, integration and managed services with solutions like Office 365 from Microsoft, Office Together offers feature-rich messaging and advanced collaboration solutions that improve communications, security, efficiency and productivity through a single global point of contact,” said Paul Molinier, vice president, Unified Communications & Collaboration, Orange Business Services. “Orange Business Services will help companies get the most value out of their investments in Office 365. By relieving the burden of managing and maintaining business applications, Orange Business Services can help free up valuable resources so that customers can stay focused on their core business.”

“We’re excited to be launching our next-generation cloud productivity service with some of the world’s greatest service providers,” said Marco Limena, VP, Business Services, Operator Channels at Microsoft. “Orange is a long-standing Microsoft partner and over the years, we have continued to work closely on delivering innovative communications and collaboration solutions. We see the arrival of Office 365 as a game-changer for businesses of all sizes, especially small businesses, and when packaged with additional services as with Office Together, this becomes an even more compelling offer.”

### **About Orange Business Services**

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at [www.orange-business.com](http://www.orange-business.com)

France Telecom-Orange is one of the world's leading telecommunications operators with 170,000 employees worldwide and sales of 11.2 billion euros in the first quarter 2011. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

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