



press release

Paris and Sao Paulo, August 29, 2011

Orange Business Services to increase network capacity across Latin America by tenfold

Growing business demand for high-speed broadband in emerging markets spurs network expansion

Orange Business Services will increase the capacity of its [Latin American](#) network by ten times due to growing demand from its multinational enterprise customers. Implementation will begin in October 2011, covering Brazil and Chile, followed by Argentina, Peru and Panama. The upgraded network will accommodate customers' needs for expanding high-speed broadband services, including MPLS ([IP VPN](#) and [Business VPN](#)), [International Ethernet Link](#) and video services, such as [Telepresence](#).

The new network ring will connect Latin America to the East Coast of the United States via Brazil and to the West Coast of the United States via Chile (through Peru and Panama). The upgrade will enhance quality of service for customers with improved latency to the West Coast, while also supporting the growing capacity requirements from Asia-Pacific.

"We continue to see increased global expansion not only by our multinational customers looking to grow in Latin America," said Mauro Cruzeiro, vice president of Latin America for Orange Business Services. "We also see more and more Latin American enterprises expanding within the region and beyond."

Latin America is a key growth market for Orange Business Services. As part of the company's [conquests 2015 growth strategy](#), Orange Business Services aims to generate revenues of €1 billion in emerging markets in 2015.

Orange Business Services has 122 points of presence across 31 countries in Latin America. With more than 650 employees and one of four global Major Service Centers based in Brazil, Orange Business Services serves more than 400 customers in the region from various sectors, such as energy, government, healthcare, retail, telecommunications, and transportation. The company counts Banco Santander, Cementos BIO BIO, Daimler, PROSA, Souza Cruz, Turbus, Viña Concha y Toro, and WEG among its customers in Latin America.



About Orange Business Services

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at www.orange-business.com

France Telecom-Orange is one of the world's leading telecommunications operators with 170,000 employees worldwide and sales of 22.6 billion euros in the first semester 2011. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

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