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## **Kuehne + Nagel extends contract with Orange Business Services**

Kuehne + Nagel, one of the world's leading providers of integrated logistics services, has signed a 3-year contract extension with Orange Business Services. Kuehne + Nagel has implemented Business VPN, a fully-managed, secure, global IP infrastructure from Orange Business Services in order to have fully-managed MPLS services as part of the overall global Kuehne + Nagel network, which is based on leased lines, Ethernet and DSL technologies. It also includes three network-based Internet gateways, four data centers and Kuehne + Nagel's e-mail hub.

Global availability and reliability of the Orange network were key decision criteria behind Kuehne + Nagel renewing its agreement with Orange Business Services. Kuehne + Nagel offers integrated logistics services across the globe that are based on a sophisticated technology platform. The IT-supported supply chain management services represent a significant competitive advantage for the company.

"Orange Business Services has already offered us a solid network and service quality in the past," said Serge Marx, global infrastructure manager at Kuehne + Nagel. "It enabled us to make significant savings without negatively affecting our operations."

"Kuehne + Nagel has special requirements related to geographical network availability and service quality at the local level," said Axel Moddemann, managing director, Orange Business Services Germany. "Orange Business Services provides both unmatched global reach, including coverage in emerging markets, and a high level of service quality."

### **About Kuehne + Nagel**

With approx. 55,000 employees at 900 locations in over 100 countries, the Kuehne + Nagel Group is one of the world's leading logistics companies. It focuses on sea and air freight, contract logistics and overland transportation with a clear focus on providing IT-based lead logistics and supply chain management services.

### **About Orange**

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With 131.8 million customers, the Orange brand now covers Internet, television and mobile services in the majority of countries where the Group operates. At the end of 2009, France Telecom had consolidated sales of 50.9 billion euros, including its activities in the United Kingdom, and at Dec. 31, 2009, the Group had a customer base of almost 193 million customers in 32 countries. These include 132.6 million mobile customers and 13.5 million broadband internet (ADSL) customers worldwide. Orange is the number three mobile operator and the number two provider of broadband internet





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services in Europe and, under the brand Orange Business Services, is one of the world leaders in providing telecommunication services to multinational companies.

The Group's strategy, which is characterized by a strong focus on innovation, convergence and effective cost management, aims to establish Orange as an integrated operator and benchmark for new telecommunications services in Europe. Today the Group remains focused on its core activities as a network operator, while working to develop its position in new growth activities. To meet customer expectations, the Group strives to provide products and services that are simple and user-friendly, while maintaining a sustainable and responsible business model that can be adapted to the requirements of a fast-paced and changing eco-system.

France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

*For more information (on the internet and on your mobile): [www.orange.com](http://www.orange.com), [www.orange-business.com](http://www.orange-business.com), [www.orange-innovation.tv](http://www.orange-innovation.tv)*

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