



press release

Paris and New Delhi, June 6, 2011

## **Orange Business Services offers high-speed connectivity solutions through new international gateway**

Orange Business Services, the enterprise communications arm of France Telecom, is launching its new international gateway in Mumbai after receiving a clearance from the Department of Telecommunications (DoT) for its Indian entity Equant Network Services India Pvt. Ltd.

The new international gateway will enable Orange Business Services to offer a richer suite of high-speed international connectivity solutions to meet the growing demand of the Indian enterprise segment. Orange already owns a fully resilient next-generation network in the country with 12 Telepresence-ready points of presence in Bangalore, Chennai, Delhi, Gurgaon, Hyderabad, Kolkata, Mumbai and Pune.

Orange Business Services is fully equipped to sell call collection solutions, high-speed IP voice and data services in addition to the traditional network and network related services for international and domestic customers. Orange can also self-procure bandwidth from international carriers and provide high-speed international lines.

Commenting on this development, Bala Mahadevan, CEO, Orange Business Services India, said: "We have a clear mandate of growth for India and this is yet another milestone for us. Our network capabilities give us a unique edge in the international market and we are committed to extending this to India. It's our conscious strategy to grow our service portfolio with advanced IP voice and data solutions, contact center services, call collection and more network-oriented service offers for our customers."

The company's current business in India includes providing network connectivity and solution integration services to a host of international as well as domestic companies. Orange has made significant investment in its network in the recent years. With the acquisition of International and National Long distance licence (ILD NLD) in 2008, it can provide a full range of network and related services to enterprises in India. To provide countrywide Internet services, Orange Business Services also has the Internet Service Providers (ISP) license received from the DoT in 2009.

Orange Business Services directly employs more than 2,000 people in India, serving more than 600 domestic and multinational clients. Orange also has one of its four Major Service Centers that supports international customers located in India.



### About Orange Business Services

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at [www.orange-business.com](http://www.orange-business.com)

France Telecom-Orange is one of the world's leading telecommunications operators with 170,000 employees worldwide and sales of 11.2 billion euros in the first quarter 2011. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

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