



press release
Paris, March 8, 2012

Orange Business Services positioned in Leaders quadrant for Communications Outsourcing and Professional Services, Worldwide

Gartner Inc. has placed [Orange Business Services](#) in the Leaders quadrant in the latest [Magic Quadrant for Communications Outsourcing and Professional Services, Worldwide](#)¹.

This Magic Quadrant examines vendors of IT services for business communications systems worldwide. To be positioned in the Leaders Quadrant, companies must demonstrate the ability to execute and a completeness of vision for communications outsourcing and professional services.

According to Gartner's report: "Leaders affect competitors by the choices they make in enabling technology and service offerings, their focus on the enterprise and targeted vertical segments, and their capability to differentiate value, price and service levels to be first to market with relevant products. Companies in the Leaders quadrant are performing well today, have a clear vision of market direction and are building competencies to sustain their leadership positions in the market. Vendor and customer experience weigh heavily in the Leaders quadrant. Leaders have demonstrated that they have significant network management and outsourcing experience, and understand the dynamics needed to deliver network-centric IT services successfully."

To view this Magic Quadrant, visit the Gartner Web site:

<http://www.gartner.com/technology/reprints.do?id=1-18D0SCT&ct=111216&st=sb>

¹ Gartner Inc., "Magic Quadrant for Communications Outsourcing and Professional Services Worldwide," Eric Goodness, Dec. 15, 2011.

About the Magic Quadrant

Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About Orange Business Services

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at www.orange-business.com



France Telecom-Orange is one of the world's leading telecommunications operators with 172,000 employees worldwide and sales of 45.3 billion euros in 2011. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

Orange and any other Orange product or service names included in this material are trade marks of Orange Brand Services Limited, Orange France or France Telecom.

Press Contacts:

Elizabeth Mayeri, Orange Business Services, elizabeth.mayeri@orange.com, +1 212 251 2086
Héloïse Rothenbühler, Orange, service.presse@orange.com, +33 1 44 44 93 93