



press release

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Orange Business Services receives 2011 Frost & Sullivan Asia Pacific ICT Award

Orange named Data Communications Service Provider of the Year 2011

Orange Business Services, a leading global integrator of communications solutions for multinational corporations, has been named the 2011 Data Communications Service Provider of the Year by international market research and technology analysts Frost & Sullivan.

The Frost & Sullivan Award recognizes the outstanding performance delivered by Orange in Asia Pacific. Its unprecedented reach in the APAC region combined with its broad service portfolio and delivery capabilities positions Orange as a strong market participant in the data communications segment.

Arun Chandrasekaran, Research Director, ICT Practice, Frost & Sullivan, said: "In 2010, Orange Business Services further strengthened its network footprint in Asia Pacific and now runs one of the most extensive networks in Asia Pacific with 157 points of presence. It has been able to pursue a profitable business growth due to strong focus on operational efficiency and tight fiscal management of large, complex projects. It continued to focus on investments and partnerships in the fast growing emerging markets of China, India, Vietnam and Indonesia and is well positioned to benefit from the business growth in these markets."

Yee-May Leong, Senior Vice President, Orange Business Services Asia Pacific, said: "Orange Business Services consistently provides for its multinational and local enterprise customers in Asia Pacific both world-class integrated communications services and solutions that meet their needs for coverage, capacity, performance and resilience. We also enjoy global recognition for our best-in-class customer experience. We are proud to be honored by Frost & Sullivan in 2011 as the Data Communications Service Provider of the Year."

Orange Business Services in Asia Pacific

With network coverage in 101 cities across 40 countries and territories, Orange Business Services offers multinational customers in Asia Pacific extensive access to its [next-generation converged IP network](#). Customers benefit from a fully resilient network infrastructure within Asia and to/from Europe and the U.S. with diverse cable paths linking the Asia Pacific network. In India, Orange has invested in more points of presence, ahead of other foreign carriers, and enjoys a head start in China by being the first to have network-to-network interfaces with both China Telecom and China Unicom, offering IP VPN access in 200 cities.



About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best-in-class positions in growth, innovation and leadership. The company's Growth Partnership Service provides the CEO and the CEO's Growth Team with disciplined research and best-practice models to drive the generation, evaluation, and implementation of powerful growth strategies. Frost & Sullivan leverages 50 years of experience in partnering with Global 1000 companies, emerging businesses and the investment community from more than 40 offices on six continents. To join our Growth Partnership, please visit <http://www.frost.com>.

About Orange Business Services

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at www.orange-business.com

France Telecom-Orange is one of the world's leading telecommunications operators with 170,000 employees worldwide and sales of 11.2 billion euros in the first quarter 2011. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

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