



press release
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With Business VPN Galerie, Orange Business Services launches the world's first hub between enterprise VPNs and cloud services providers

secure gateways enable seamless extension of corporate private networks into the cloud

Leveraging its cloud-ready network, Orange Business Services is launching Business VPN Galerie, the world's first hub linking VPN customers to the world of cloud services via trusted network gateways. With Business VPN Galerie, cloud services become virtually part of the customer's VPN, allowing enterprises to seamlessly benefit from the advantages of the Orange Business Services cloud-ready network: end-to-end management and support, reliability, performance and security. Customers can keep their existing user access methods and corporate security policies.

This cloud-ready network solution benefits both enterprises and cloud services providers.

Leveraging the Orange Business Services IP VPN, the largest domestic and global IP VPN, Business VPN Galerie provides enterprises with more reliable and better performing access to cloud services compared to the Internet and addresses their primary security concerns. As a hub, Business VPN Galerie also provides more simple and cost-effective access to cloud services than dedicated lines.

Cloud services providers benefit from Business VPN Galerie since it allows them to deliver their applications in a cloud mode with the same outstanding customer experience. They can focus on their core business while Orange manages the connection complexity for them.

"Cloud computing is about delivering services in a more flexible and cost effective way," said Marc Blanchet, senior vice president, Global Communication Services, Orange Business Services. "Business VPN Galerie is part of the cloud computing evolution. Orange Business Services is extending its network as an intermediation platform between its customers and their cloud provider, allowing them to optimize further their IT and network. Our customers have one place to call and have access to skilled resources fully responsible for their connection to cloud services."

Today Business VPN Galerie hosts the cloud services and applications from Orange (IT Plan in France, Flexible Computing, Smartphone management) and from external partners including Ingenico (payment solutions) and Swift (cash management). The solution is available in France with 12 customers already signed. An international pilot is planned for Q1 2011.



About Orange Business Services

Orange Business Services, the France Telecom Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at www.orange-business.com

About Orange

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With more than 131 million customers, the Orange brand covers internet, television and mobile services in the majority of countries where the Group operates. At the end of 2009, France Telecom had sales of 44.8 billion euros (33.7 billion euros for the first nine months of 2010). At Sept. 30, 2010, the Group had a total customer base of 203 million customers in 32 countries. These include 144.5 million mobile customers and 13.3 million broadband Internet (ADSL, FTTH) customers worldwide. Orange is one of the main European operators for mobile and broadband Internet services and, under the brand Orange Business Services, is one of the world leaders in providing telecommunication services to multinational companies.

With its industrial project, "conquests 2015", Orange is simultaneously addressing its employees, customers and shareholders, as well as the society in which the company operates, through a concrete set of action plans. These commitments are expressed through a new vision of human resources for employees; through the deployment of a network infrastructure upon which the Group will build its future growth; through the Group's ambition to offer a superior customer experience thanks in particular to improved quality of service; and through the acceleration of international development.

France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

For more information (on the Internet and on your mobile): www.orange.com, www.orange-business.com, www.orange-innovation.tv

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