



Media information

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Orange Business Services and T-Systems create greater reach for international videoconferences

- New agreement enables video meetings between customers of T-Systems and Orange Business Services
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T-Systems, Deutsche Telekom's corporate customer arm, and Orange Business Services have signed an interprovider agreement for Corporate Video services that will allow customers who use T-Systems' Corporate Video Exchange Services to meet live with customers of Orange's Telepresence Community via videoconference.

This innovative Corporate Video solution reproduces the direct interaction between people at different sites so realistically that participants feel as if they were in the same room, even when they are actually thousands of miles apart.

Thanks to this interprovider connectivity, companies can hold real-time video meetings easily and securely between companies; the telepresence and video infrastructure is provided by either T-Systems or Orange Business Services. This new element in the business video ecosystem enhances the value of investments made by customers in video technology and managed video services.

T-Systems and Orange Business Services already have video interconnections with other providers in place and will continue to expand these networks to give their customers access to as many video users around the world as possible. The goal is to make Corporate Video links as easy and manageable as a



simple phone call. Thanks to the outstanding user-friendliness of the Corporate Video Exchange Services, subscribers can concentrate fully on their meeting agenda and don't have to worry about the technical details. Using their respective booking portals, customers can book meetings with companies using videoconferencing from either T-Systems or Orange Business Services.

Video communications between companies are made from their respective secure intranets, and not over the Internet, which offers clear business advantages. Corporate Video enables easy collaboration between employees at different locations, faster decision processes and problem-solving, more efficient deployment of limited resources and, in particular, closer business relationships. Whereas these advantages were previously limited to internal collaboration and decision processes, the new offer extends them to all aspects of external business communication between participating customers, partners and suppliers all over the globe. The savings in terms of travel expenses are considerable – with the added benefit of the positive impact on the environment.

About Deutsche Telekom

Deutsche Telekom is one of the world's leading integrated telecommunications companies with more than 132 million mobile customers, over 32 million fixed-network lines and 17 million broadband lines (as of December 31, 2012). The Group provides products and services for the fixed network, mobile communications, the Internet and IPTV for consumers, and ICT solutions for business customers and corporate customers. Deutsche Telekom is present in around 50 countries and has 230,000 employees worldwide. The Group generated revenues of EUR 58.2 billion in the 2012 financial year – more than half of it outside Germany (as of December 31, 2012).

About T-Systems

Drawing on a global infrastructure of data centers and networks, T-Systems operates information and communication technology (ICT) systems for multinational corporations and public sector institutions. T-Systems provides integrated solutions for the networked future of business and society. The company's some 52,700 employees combine industry expertise and ICT innovations to add significant value to customers' core business all over the world. T-Systems generated revenue of around EUR 10 billion in the 2012 financial year.

About Orange Business Services

Orange Business Services is the B2B services arm of Orange, which belongs to France Télécom. The company is a leading integrator of communications solutions for multinational corporations. With the world's largest seamless voice and data network, Orange Business Services offers its services in 220 countries and regions, with a local presence in 166. Through a comprehensive portfolio comprising communications services for the areas of cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing and



broadband, Orange Business Services supplies customers all over the globe with best-in-class solutions. Thousands of corporate customers and 1.4 million users of mobile data services rely for their communications and business transactions on the international platform from Orange Business Services. Orange Business Services won three of the top World Communication Awards in the telecommunications industry in 2012: Best Global Operator, Best Cloud Service and User's Choice Award. It was the fifth time that Orange Business Services had taken the Best Global Operator award. For more information, visit www.orange-business.com

France Télécom-Orange is one of the world's leading telecommunications providers. In 2011 the company posted revenues of EUR 45.3 billion and reported a global workforce of 170,000 employees as of March 31, 2013

. Orange is the corporation's Internet, TV and mobile services brand in most countries in which the company operates. France Télécom (NYSE: FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

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