



press release
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Orange Business Services launches innovative, cloud-based secure remote access service for any device

[Orange Business Services](#) today announced it will continue to enhance its cloud computing portfolio with a new secure remote access service called [Flexible SSL](#), using a Security-as-a-Service model that is based on [Juniper Networks](#) (NYSE: JNPR) [Junos® Pulse](#).

Flexible SSL provides business customers secure remote access to corporate resources and sensitive data from desktops, laptops, smartphones and tablets. Flexible SSL increases security for corporate customers as their global workforces become increasingly mobile and the number and types of connected devices – both corporate and personal – continues to grow rapidly. Flexible SSL complements Orange Business Services [Business VPN](#), an award-winning, fully managed IP-based VPN service that facilitates secure and efficient connectivity in 177 countries.

Flexible SSL enables secure remote access to a company's internal IT system from any device via different network connections, such as WiFi, 3G and DSL. This service, which can be opened to different user profiles such as employees or third parties, substantially improves remote user efficiency and productivity without jeopardizing security. It also provides other customer benefits:

- **simplicity:** a single, self-contained service with automatic provisioning;
- **agility:** scalable (from 10-1,000s of concurrent users), on-demand service allows for automated real-time changes via a unique administration interface;
- **cost efficiency:** Opex versus Capex benefits, predictable costs with no up-front capital investment; subscription can be modified on a monthly basis; and
- **high performance:** industry-leading SLAs.

Flexible SSL is enabled by Juniper Networks Junos Pulse – a simple, intuitive client that provides secure, authenticated access for remote and mobile users – and by Juniper Networks SSL VPN Virtual Appliance that enables a scalable cloud offering architecture. For more information, please visit the [Junos Pulse](#) web page.

“Enabling the mobile workforce is a top priority for CIOs and CSOs given the inherent productivity gains – however doing it in a way that gives employees flexibility in areas like personal smartphone or laptop choice while maintaining strong corporate security controls is the key,” said Sanjay Beri, vice president and general manager, Junos Pulse Business Unit, Juniper Networks. “Flexible SSL from Orange Business Services based on Junos Pulse solves this



problem by enabling secure corporate access from any device at any time for applications of any type.”

“Attacks to corporate security are becoming increasingly more sophisticated and often target the presumed weakest link – remote locations and mobile users,” said Nicolas Furgé, head of Security Services, Orange Business Services. “With the consumerization of IT, a best of class, scalable [security](#) solution like Flexible SSL is essential for companies to find an effective compromise between corporate security, an increasingly mobile workforce and employee work-life balance. Flexible SSL is the perfect solution for an enterprise willing to replace its existing remote access solution with a new solution providing both simplicity and flexibility.”

About Orange Business Services

Orange Business Services, the France Telecom Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at www.orange-business.com.

France Telecom Orange is one of the world's leading telecommunications operators with 170,000 employees worldwide and sales of 22.6 billion euros in the first semester 2011. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

About Juniper Networks

Juniper Networks is in the business of network innovation. From devices to datacenters, from consumers to cloud providers, Juniper Networks delivers the software, silicon and systems that transform the experience and economics of networking. Additional information can be found at Juniper Networks (www.juniper.net).

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