

“Supported by strong partnerships with major platforms such as Cisco and Microsoft, Orange Business Services is a leading cloud UC service provider. The company creates ecosystems around its cloud UC solutions, enabling it to differentiate itself from competitors.

Spending considerable resources and efforts on product innovation and customer support, Orange Business Services has achieved remarkable success with large enterprises in the region. Orange Business Services expanded its capabilities in connectivity, mobility, and security to support its growth plans in Asia-Pacific and improve competitive positioning to grow existing accounts.”

Chong Zi Ning

Research Analyst | ICT Practice
Frost & Sullivan

ORANGE BUSINESS SERVICES 2018 ASIA-PACIFIC CLOUD UC GROWTH EXCELLENCE LEADERSHIP AWARD

Frost & Sullivan recognizes Orange Business Services for its holistic business strategies in providing cloud collaboration services and strong growth in the Asia-Pacific market. Amid stiff competition in the region, the company consolidated its cloud UC business with those of its partners, including Cisco, Microsoft, Avaya, and Huawei, to expand its enterprise solutions and market reach. By introducing new initiatives that allow for co-innovation with customers, help improve the user experience and increase productivity through automation, the company is enabling customers to embrace digital transformation. The 2018 Frost & Sullivan Asia-Pacific Cloud UC Growth Excellence Leadership Award acknowledges Orange Business Services' performance and celebrates its success over the last year.



**Business
Services**

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2018 **BEST
PRACTICES
AWARD**

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