



Press Release

Paris, 23rd October 2018

Orange Business Services and Telespazio France combine forces to supply satellite telecommunications services to the French Ministry of Armed Forces

The French Joint Directorate for Infrastructure Networks and Information Systems (DIRISI) selected Orange Business Services and Telespazio France to provide several satellite communication capabilities and the associated managed services to all military and state entities involved in this framework agreement. These services will facilitate communications when armed forces are involved in field missions, where end-to-end security is vital.

A strategic partnership to target the government satellite communications market

Orange Business Services and Telespazio France, a subsidiary of Telespazio (a joint venture between Leonardo, 67%, and Thales, 33%), have pooled their teams, skills and infrastructures to develop an offer dedicated to state requirements, known as MONaLiSat (National Meta-Operator for Satellite Connections). This offer relies on a comprehensive range of satellite telecommunications services and associated equipment which both partners have used to meet the specific requirements of the Ministry. The solutions provided by Orange Business Services and Telespazio France will help supply land and maritime communications in several bands and meet the mobility needs of forces when deployed in the field.

Orange Business Services is contributing its land and satellite infrastructures in France and overseas, as well as its ability to offer secure communications. Telespazio France is contributing its excellent understanding of the Defence sector and its ability to integrate, deploy and maintain satellite telecommunications systems.

The MONaLiSat offer is appealing due to the expertise offered by Orange Business Services and Telespazio France in terms of government telecommunications. Furthermore, both teams have been able to create an offer that fits the requirements of the beneficiaries of the framework agreement, by giving them priority access to the expertise or innovations of several French SMEs.

About Telespazio France

Based in Toulouse with offices in Paris, Kourou and Bordeaux, Telespazio France is the French subsidiary of Telespazio, a company owned by the Leonardo and Thales groups (67%/33%). A pioneer in satellite services, Telespazio has been at the forefront of significant progress and breakthroughs for more than 50 years.

Telespazio France is recognised as a leading figure in this field, operating complex satellite systems and maintaining many infrastructures for CNES, Arianespace and the French Ministry of Defence.

Telespazio France draws on its culture of innovation and expertise in new digital technologies to develop new high added-value services, notably in telecommunications, geo-information and navigation.

About Telespazio

Telespazio, a company jointly owned by Leonardo (67%) and Thales (33%), is one of the world leaders in satellite services: from the design and development of space systems to the management of launch campaigns, from satellite control to Earth observation services, from communication services integrated into navigation services and satellite location to scientific programmes. Telespazio plays a major role in these markets thanks to its existing technology and its involvement in leading European space programmes such as Galileo, EGNOS, Copernicus, GMES and COSMO-SkyMed. In 2017, Telespazio had sales of €564 million, with around 2,500 staff across eight countries.

About Orange Business Services

Orange Business Services, the B2B branch of the Orange Group, and its 25,000 employees, is focused on supporting the digital transformation of multinational enterprises and French SMEs across five continents. Orange Business Services is not only an infrastructure operator, but also a technology integrator and a value-added service provider. It offers companies digital solutions that help foster collaboration within their teams (collaborative workspaces and mobile workspaces), better serve their customers (enriched customer relations and business innovation), and support their projects (enriched connectivity, flexible IT and cyberdefense). The integrated technologies that Orange Business Services offer range from Software Defined Networks (SDN/NFV), Big Data and IoT, to cloud computing, unified communications and collaboration, as well as cybersecurity. Orange Business Services customers include over 3,000 renowned multinational corporations at an international level and over two million professionals, companies and local communities in France.

Learn more at www.orange-business.com or follow us on [LinkedIn](#), [Twitter](#) and our [blogs](#).

Orange is one of the world's leading telecommunications operators with annual sales of 41 billion euros in 2017 and has 260 million customers in 28 countries at 30 June 2018. Orange is listed on Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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