## Digital Sovereignty

The Crucial Role of the Network in a Sovereign Cloud



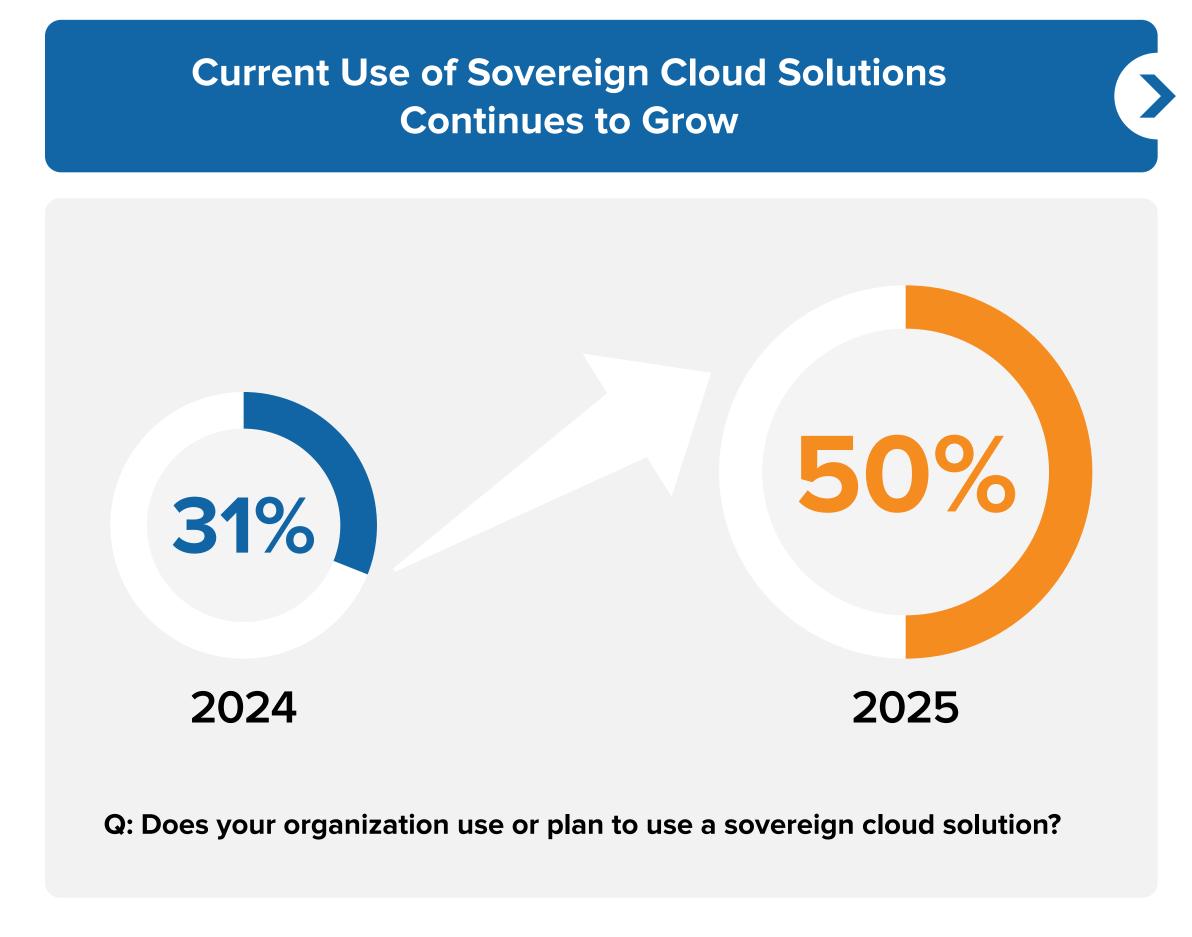
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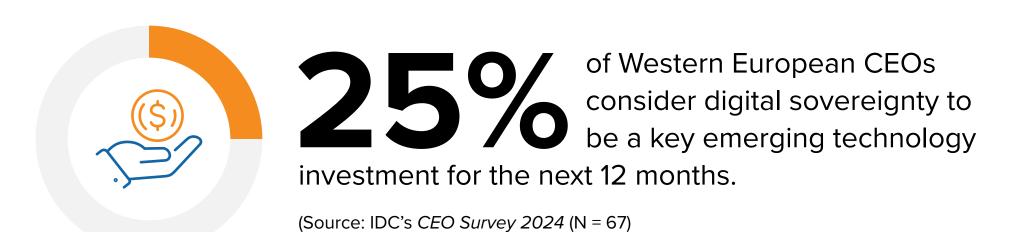
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## Reinforcing Network Ecosystems Is a Strategic Priority

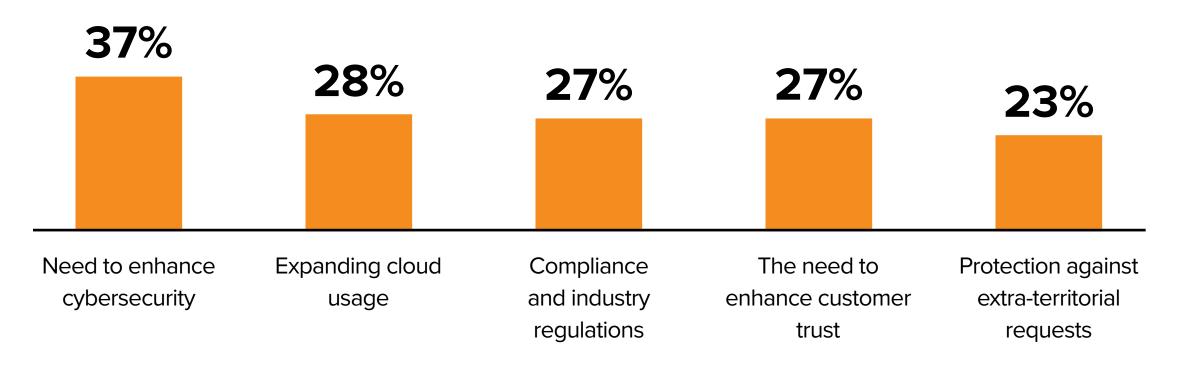
Building secure, resilient networks is now crucial for European organizations seeking control, compliance, and leadership in a rapidly evolving digital landscape.



## Sovereign Cloud Solutions Now a Key Strategic Priority for CEOs in Europe



#### **Top 5 Drivers of Sovereign Cloud Usage in Europe**





## Network Sovereignty Business Value

Evolving market requirements push organizations to see network sovereignty not only as a compliance goal but as a source of business resilience, differentiation, and value creation.



of organizations in Europe are willing to pay 11–20% on top of their existing IT budgets to implement a sovereign cloud solution and the associated networking layer in 2025.



of organizations in Europe indicated they would allocate up to 10% of their sovereign cloud budget to solutions supporting technical sovereignty. This was followed by 17% who would spend 11–20%.



of organizations in Europe reported that they plan to allocate up to 10% of their sovereign cloud budget to solutions focused on operational sovereignty.



Most of the global spending on sovereign cloud solutions is expected to be on PaaS applications, followed by integrated infrastructure for compute and networking.





## Sovereign and Adaptive Networks

Digital operations now require networks that are both sovereign (ensuring control and compliance) and adaptive (enabling real-time agility and resilience in an ever-evolving landscape).



Data and control must remain within jurisdictional boundaries, while robust, adaptable networks driven by workload and data demands are essential to a sovereign digital posture and resiliency.

### **Business Ecosystems**

## **Transactions**ERP, MDM business databases





#### **Engagements**

CRM, contextualization, omni-channel



#### **Production**

Design, industrial systems, IoT, edge



Marketplace, partnerships, supply chain

### **Productivity**

Automation, Al/GenAl, UX

#### **Sovereign Interconnect**

### **Connectivity needs**





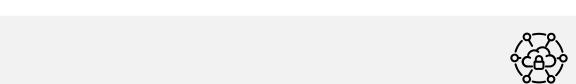


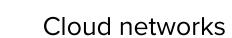
#### Resilience and redundancy

#### Interoperable Sovereign Network

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LAN









WAN

SASE



VPN



Private networks





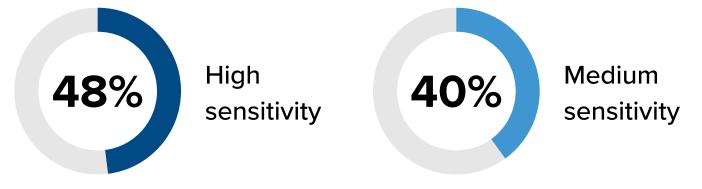
## Migration of Classified Data and Workloads

As sensitive workloads move to sovereign clouds, networks must evolve for compliance, security, and rigorous control.

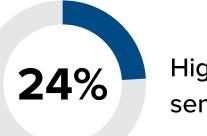
In today's distributed landscape, networks must support diverse workloads, adapt to diverse environments, and **ensure sensitive data is securely managed in transit.** 



High Need for Sovereign Posture



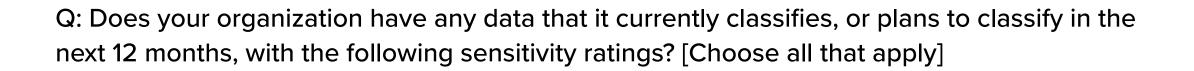
Less Need for Sovereign Posture



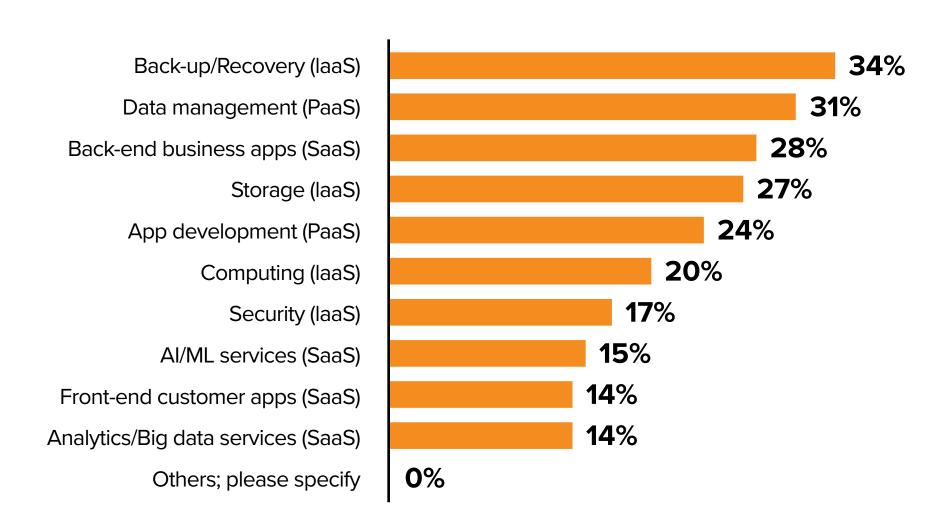
High sensitivity



Medium sensitivity



European organizations are increasingly demonstrating a strong preference for adopting a sovereign approach to managing certain applications and workloads.



Q: Which workloads did your organization migrate of expect to migrate to sovereign cloud?

**Sovereign network requirements** must be evaluated and aligned with flexible network architectures that support specific workloads and data demands, ensuring alignment with data localization needs (including edge deployments), encryption standards, regulatory compliance, and low-latency and high I/O performance expectations.



## **Urgency of Network Transformation**

Compliance with digital sovereignty requirements is compelling organizations to accelerate network transformation and invest in secure, resilient infrastructure.

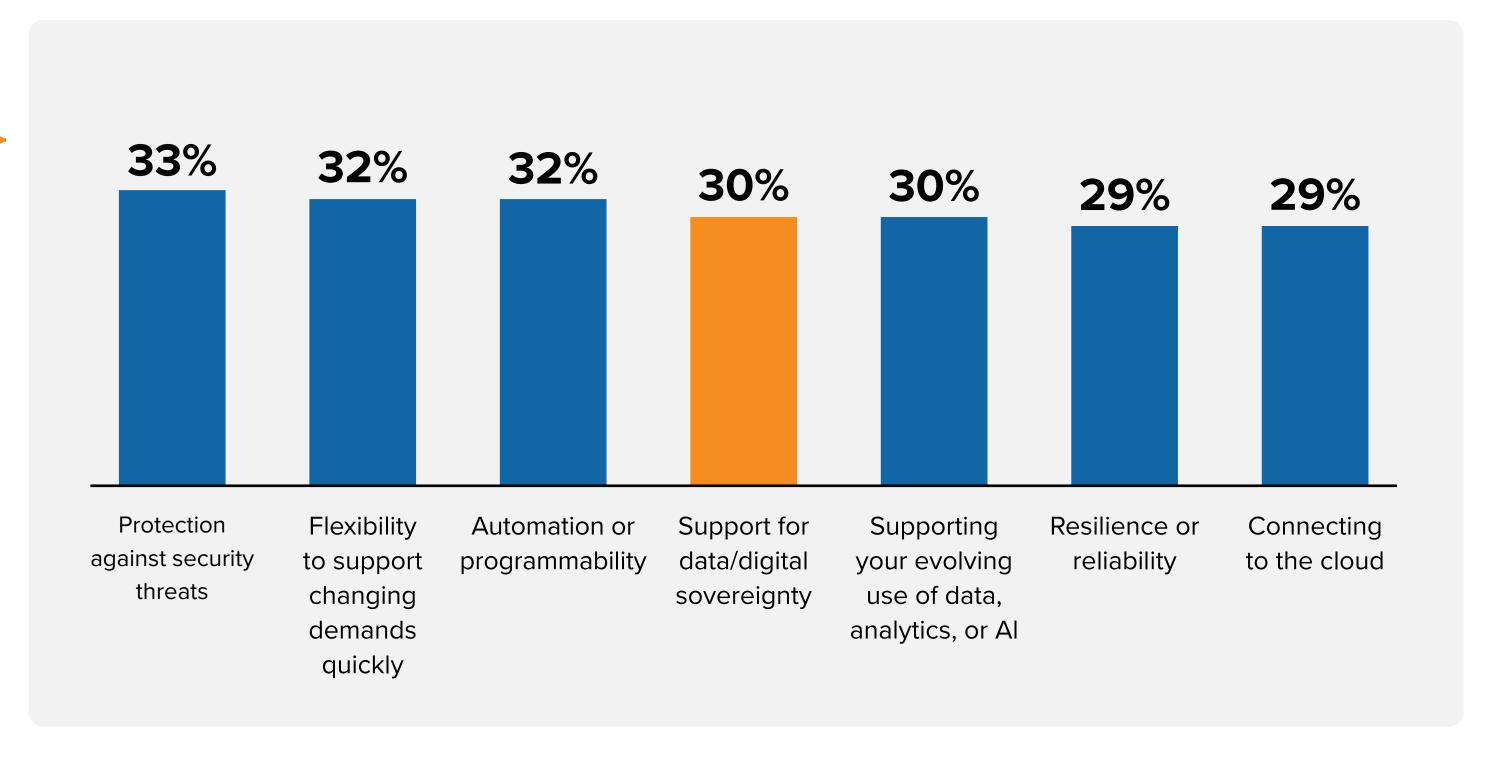
#### The urgency of network transformation is driving priority investment decisions.

Network security and agility, enhanced by automation, support business alignment while ensuring continuous compliance for network and IT systems.

European organizations are increasingly compelled to realign their network connectivity strategies (including WAN and VPN) to comply with digital and data sovereignty requirements. This ensures the resilience and continuity of their broader business objectives.

of respondents said treating network enhancement as an urgent response to sovereignty pressures is a pragmatic investment. The effects of sovereignty on network operations are anything but marginal. (\*WAN and VPN users)

Q: In which areas does your organization need to improve its networks urgently? [WAN and VPN users only]





## **Building the Sovereign Foundation**

A sovereign network is the cornerstone of digital independence, resilience, and compliance, laying a secure foundation for the organization's future.

#### No Digital Sovereignty Without Network Sovereignty



Enhancing control of all data assets, including all underpinning sovereign cloud infrastructure (e.g., datacenters and networks), software and services, and all administrators and support personnel with access to those assets



Physical disruptions
(e.g., natural disasters),
cyberthreats, and external
pressures (e.g., geopolitical
tensions and regulatory
constraints) while
safeguarding continuous
service delivery and
uninterrupted connectivity



Mitigating the risks of compromising data over the network, including traffic interception, cable cuts, loss of confidentiality and integrity, and DDoS attacks. It is crucial to apply sovereign controls not only to data at rest but also to data in transit. Without network sovereignty, creating a sovereign cloud stack is impossible, as data in transit risks being compromised.

#### **Building a Sovereign Network**

#### **Operational Sovereignty**



25% of European organizations classify the network equipment used for data and voice traffic (including WAN optimization and WLAN) as "extremely important" for achieving operational sovereignty.

#### **Technical Sovereignty**

Surveyed solutions organizations in Europe consider the following aspects as "extremely important" for achieving technical sovereignty:



45%
Network
infrastructure
software to
enable virtualized
networking



32%
Integrated
infrastructure
systems and
platforms



29%
Network security appliances



24%
Network
management

software

## **Building Blocks of Sovereign Network Operations and Connectivity**

Modern sovereign networks are defined by foundational elements working together to assure digital independence and trusted connectivity in a complex regulatory environment.



## Infrastructure Control and Operational Independence

- Full governance of the cables, infrastructure, and technologies supporting the core network
- Secure, qualified/certified equipment
- Operational resiliency with limited dependencies
- Secure co-management environment (RBAC, IAM)
- Control over operators' location and nationality



## **End-to-End Data Protection**

- Secure data management and control — data localization, residency, data integrity, and data confidentiality
- End-to-end encryption (In transit and stored)
- Traffic segmentation and critical workflow classification
- Secure network management and control data (inventory, configurations, and logs)



## Service Delivery and Organizational Efficiency

- Continuous training of internal teams (compliance and cybersecurity)
- Trusted and transparent ecosystem of partners and solutions
- Infrastructure testing (including PCA/PRA)



## **Active Defense and Cybersecurity Assurance**

- Zero-trust network access
- Network micro-segmentation
- Threat intelligence services
- Security solutions (e.g., SASE)
- DDoS protection

## **Cost of Inaction**

Failing to invest in digital and strategic sovereignty exposes European industries to security, economic, and innovation risks that threaten long-term resilience and competitiveness.

#### What vulnerabilities emerge when network sovereignty is not enforced?

#### **IT RISKS**



- No dedicated and isolated network: In case of disasters or attacks, physical and mobile networks (including emergency services) and cyberdefense posture will suffer from devastating downtime.
- Erosion of cybersecurity resilience: Increased exposure to data breaches, cyberattacks, cybersurveillance, and unauthorized network access puts sensitive data at significant risk.
- Route hijacking and BGP leaks: Organizations may suffer from temporary unavailability due to a loss in connectivity, traffic interceptions, data theft, or redirection to a malicious server.
- Dependence, vendor lock-in, and unexpected reversibility costs: Proprietary formats and egress fees may be very restrictive, limiting PRA/PCA and migration capabilities.
- Technical non-compliance with EU regulations: The lack of MFA or weak network segmentation may expose organizations to penalties and audits.

#### **BUSINESS RISKS**



- Lack of customer trust due to uncontrolled data privacy, protection, and compliance policy. Reputation loss may be highly prejudicial.
- Loss of resiliency: The organization is exposed to unexpected network cuts, supply-chain disruptions, and degradation of operations. IT/OT systems could be compromised.
- Untrusted ecosystem: The lack of robust, secure regional IT infrastructure and interoperable networks poses a significant barrier to efficient and cohesive collaboration within the European Union.
- Delayed innovation: Organizations may suffer from the leakage of industrial secrets, leading to delays in bringing products to market and innovations.
- Contractual or regulatory obstacles to exports or international growth: Some jurisdictions impose restrictions on data export or mandate reversibility and traceability requirements.



## Selecting a Strategic Sovereign Network Partner

Choose a partner with local data center ownership, national certifications, and global cloud alliances for true sovereignty and seamless connectivity on a local and international level.



of European organizations consider reliance on cloud to be driving urgent network upgrades to meet sovereignty constraints (\*WAN and VPN users)



20% struggle to find network infrastructure providers who offer sovereign connectivity options.

**This highlights** the need for clearer sovereign criteria and reference selection points.



20% of European organizations view reliance on non-EU suppliers for network infrastructure equipment as a key concern in maintaining digital sovereignty.

### Important Attributes When Choosing a Sovereign Network Partner or Provider



**47%** 

Ownership of in-country datacenters



**45%** 

Country-level certifications for cybersecurity and cloud



**42**%

Sovereign control
of all network
infrastructure
and connectivity
options



36%

Solutions to support operational resilience



35%

Ability to reverse data from cloud to on premises



30%

Strong ecosystem
of partners
that adhere
to sovereign
principles



25%

Employment of local citizens for all technical operations



20%

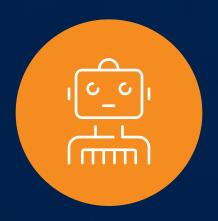
Local player with national or regional footprint only

## Orange Business's "Trust by Default" Infrastructures as the Foundation for Trusted Connectivity



## Full Control of the Infrastructure

- Orange ownership of our network, cables and routing plans with no dependence on third parties
- Full control over investments, routing policies, and technological developments
- Transparency and traceability to ensure sovereignty and compliance
- Increasing the share of core network equipment developed in open source by Orange



### Autonomous Operational Model

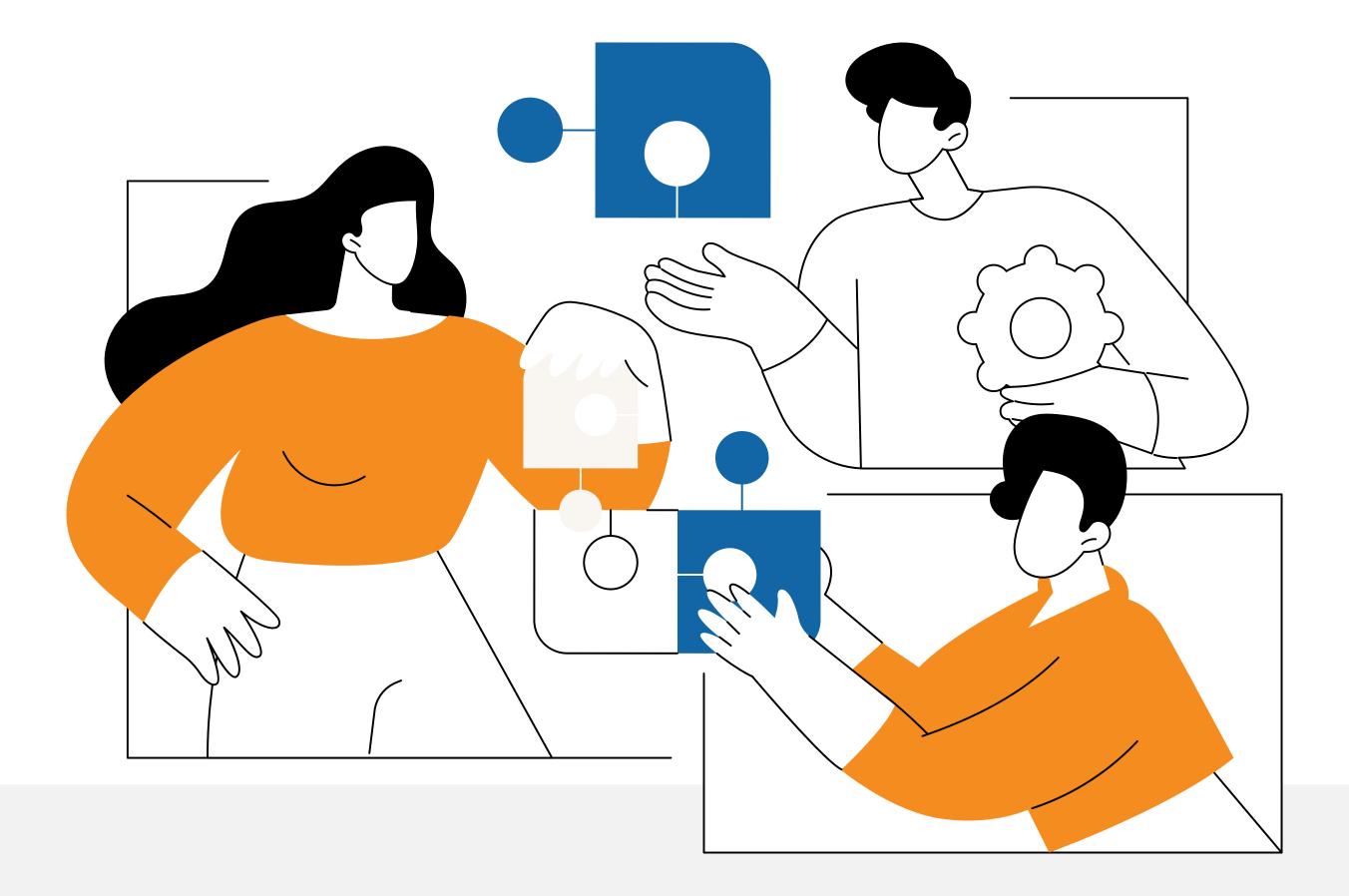
- 24 x 7 operations managed by our in-house Orange teams
- Expertise from Level 1 to 3, covering all technologies
- Dedicated processes and tools to ensure responsiveness, agility, and independent decisionmaking



## Integrated Security and Resilience

- Redondances eServices designed as "secured by design" with DDoS protection and 24 x 7 proactive monitoring
- Redundancies and robust architectures ensure continuity and availability, even in the event of an incident
- Unmatched SLA results and advanced cyberthreat mitigation capabilities





# Talk to our experts to boost your connectivity security and resilience.

## Message from Sponsor



Orange Business, the enterprise division of the Orange Group, is a leading network and digital integrator, supporting customers to create positive impact and digital business. The combined strength of its next-generation connectivity, cloud, and cybersecurity expertise, platforms, and partners provides the foundation for enterprises around the world. With 30,000 employees across 65 countries, Orange Business enables its customers' transformations by orchestrating end-to-end secured digital infrastructure and focusing on the employee, customer, and operational experience. More than 30,000 B-to-B customers put their trust in Orange Business globally. Orange is one of the world's leading telecommunications operators with revenues of 40.3 billion euros in 2024 and 300 million customers worldwide at 30 June 2025. In February 2023, the Group presented its strategic plan "Lead the Future", built on a new business model and guided by responsibility and efficiency. "Lead the Future" capitalizes on network excellence to reinforce Orange's leadership in service quality.

Orange is listed on the Euronext Paris (ORA).

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