hello! Europe

taking the hype out of hybrid

Nick Coe
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your company

- bringing you the flexibility of cloud infrastructure
- providing your employees with smart and mobile ways of working
- connecting your applications through our intermediation platforms
- offering you the best connectivity, wherever you need it

embedded security

differentiated customer experience

reminder: at Orange Business Services…
reminder: at Orange Business Services...we provide secure access to applications wherever they are, wherever you are!
our view

“at Orange we believe that for your network to support digital transformation it has to become an integrated, almost invisible part of a flexible, secure infrastructure that delivers applications from wherever they run to users anywhere, anytime, on any device”

1. cloud first, mobile first

2. hybrid Cloud, hybrid network

3. “if it’s important…”

4. using our global relationships to manage complexity
building a flexible infrastructure
Orange network solutions: our direction
Orange network solutions: moving from all applications delivered over enterprise networks…

critical

tools

Cloud

HQs

OFFICES

SMALL OFFICES

HOME OFFICES

MOBILE WORKERS

global secure cloud based
Orange network solutions: …to applications from public and private Cloud, traffic offload to internet.
use case: business critical traffic

- Critical
- Cloud
- WWW
- Offload

HQs
- 3% of sites >50Mbps Dual

OFFICES
- 77% of sites <50Mbps Dual or Always-On

SMALL OFFICES
- 20% of sites <15Mbps

HOME OFFICES

MOBILE WORKERS

BusinessVPN
- Corporate
- Small
use case: cloud applications

- 3% of sites >50Mbps Dual
- 77% of sites <50Mbps Dual or Always-On
- 20% of sites <15Mbps

Cloud

BusinessVPN Corporate

Galerie

Flexible ID

BusinessVPN Small
fact sheet
Galerie / managed cloud by orange

700 customers
15’000 sites

2014 partners

Office 365
webex
Business Services
Galerie Video

Flexible Computing

VeriFone
Microsoft Dynamics

Out of China, average load time for O365 has reduced by 50% and availability increased to 100%.

60 cloud providers by 2015 ➔ interconnecting with neutral datacenters
use case: internet browsing

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MOBILE WORKERS

BusinessVPN internet

secure gateway

web protection suite

Security Event Intelligence

Critical
Cloud
WWW
Offload
Fact Sheet

Internet Browsing by Orange

15

Internet hubs, including virtual NextGen FW

6th

Class of service / differentiated pricing from MPLS achieving up to -30% TCO improvement

Tier 1

With 1'500 Gb/s Internet capacity

Geolocalised in 120 countries

Global internet access catalog in 150+ countries, adopting the FTTX wave

London
Frankfurt
Stockholm
Amsterdam
Hong Kong
Singapore
Tokyo
Sydney
Mumbai
New York
Atlanta
San Francisco
Sao Paulo
Johannesburg
Bahrain
use case: performance management

HQs
OFFICES
SMALL OFFICES
HOME OFFICES
MOBILE WORKERS

path selection
enhanced performance

riverbed
ipanema
CISCO
Akamai

End User Visibility
meet us at the innovation village

- demo 1: secured internet browsing
  - MyServiceSpace with virtual Juniper FWs
  - web based protection

- demo 2: enhanced internet performance
  - Akamai acceleration over the Internet (Skype)
  - ipanema shapes Internet traffic (YouTube download deprioritized vs. corporate video stream) and has great visualisation tools (live Salsa.8 dashboard)
we would like you to remember about hybrid and Orange…

1. Orange has gone hybrid in network and Cloud with our flexible infrastructure services

2. Your traffic is secure, and performance is managed

3. Orange is interconnecting our networks with Cloud providers, globally
let’s drive your digital transformation together

questions and answers

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thank you