



press release

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Orange Business Services wins three industry awards in China for enterprise communications solutions

named Best Cloud Computing Operator, Best Outsourcing Contact Center Provider and Best IP VPN Service Provider by CENA and CCCA

Orange Business Services, a global leader in integrated communication solutions, was awarded the 2012 China Enterprise Networking & Communications Award (CENA) and 2012 China Cloud Computing Award (CCCA) in three categories.

At an awards ceremony hosted by D1Net.com among others, Orange Business Services was recognized as Best Cloud Computing Operator, Best Outsourcing Contact Center Provider and Best IP VPN Service Provider. This recognition was based on Orange Business Services offering full lifecycle end-to-end cloud services, end-to-end contact center solutions, and the most advanced, highly-efficient and comprehensive IP VPN services provided to a number of multinational enterprises worldwide.

The CENA has provided the most authentic professional awards for the domestic enterprise networking and communications industry on the largest scale for five years, and the CCCA has become the top award of its kind in the cloud computing industry. The selection for both the CENA and CCCA consists of two rounds of voting by online readers and industry experts. The awards ceremony was held at the China Enterprise Networking & Communications Conference & Expo (CENCE) in Shanghai on September 14.

Patrick Li, General Manager of China, Orange Business Services, said: "We are extremely honored to win these prestigious industry awards. As a company with 60 years of rich experiences in cooperation with multinational companies, Orange Business Services is a trusted partner. Orange Business Services provides the multinational and local enterprise customers in Asia Pacific with the broadest range of product and service portfolios, such as cloud computing, contact center, unified communications and collaboration. We consistently deliver these solutions in the way that meet our customers' needs for coverage, capacity, performance and resilience, which help them to succeed in today's competitive market."

CCCA Best Cloud Computing Operator

Orange Business Services builds on its resilient, high-performance network covering the globe, recognized IT expertise as well as strong partnerships with IT leaders, to provide its corporate customers with the fully integrated end-to-end cloud services, and continues to consolidate its leadership in the cloud computing market. The ambition of Orange Business Services is to make it easy for customers to access the IT resources they need by providing a one-stop-shop for a range



of cloud computing services. By taking an integrated approach, Orange Business Services can deliver network and IT with end-to-end service level commitments.

CENA Best Outsourcing Contact Center Provider

Orange Business Services provides its customers with end-to-end contact center solution services, including design, creation, ongoing operations, service level agreement management, as well as with better global teaming and global implementation compared to local competitors. The contact center solution allows companies to provide the end customers with the best experience in the most cost-effective manner using their preferred form of interaction.

CENA Best IP VPN Service Provider

As the global leader in integrated communications, Orange Business Services maintains the world's largest IP VPN with more than 320,000 network connections in 177 countries including the emerging markets, and focuses on enhanced customer care practices while providing the complete IP VPN solution including design, implementation and management. In China, Orange Business Services was first provider to set up network-to-network interfaces with both China Telecom and China Unicom, offering IP VPN access in 200 cities.

About Orange Business Services

Orange Business Services, the France Telecom-Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in 166. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services is a four-time winner of Best Global Operator at the World Communication Awards. Learn more at www.orange-business.com

France Telecom-Orange is one of the world's leading telecommunications operators with sales of 45.3 billion euros for 2011 and has 170,000 employees worldwide at June 30, 2012. Orange is the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates. France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

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