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## **Orange Business Services tapped by INX to deliver global telepresence solutions**

**value-added reseller relies on Orange for geographic reach and global integration services expertise to deliver Cisco Telepresence to end users**

Orange Business Services has enhanced a three-year agreement with INX Inc. (NASDAQ: INXI), a reseller of U.S.-based IP communications solutions for enterprise organizations. INX has turned to Orange to support the global Telepresence needs of its end users for field service and maintenance support, as well as equipment procurement.

INX, a certified Cisco Authorized Technology Provider in the U.S., needed a global provider who could support its customers at their diverse locations around the world. Orange Business Services has a local presence in 166 countries and territories worldwide and operates the world's largest network optimized for Telepresence, covering 42 countries in six continents. Through its partners and indirect channels arm, Orange is able to deliver the full range of its solution portfolio to a variety of end users through reseller agreements.

With a strong presence in the U.S., INX counts many oil and energy companies among its customers. Multinational companies, such as those in the oil industry, are increasingly looking at Telepresence to increase employee productivity and collaboration. By reducing travel to far-flung locations, yet holding remote meetings as if employees were face to face, companies can drive down travel costs and save time.

"Orange Business Services enables us to expand our coverage with our clients. Our clients wanted global Telepresence solutions, and we turned to Orange because they could offer harmonized support worldwide and deliver high quality solutions," said Doug Hancock, Regional Director at INX. "With the support of Orange, we are thrilled to provide reliable one-stop-shop Telepresence services to our end users."

### **About INX Inc.**

INX Inc. (NASDAQ: INXI ) is a leading U.S. provider of IP communications and data center solutions for enterprise organizations. We offer a suite of advanced technology solutions focused around the entire life-cycle of enterprise IP network communications and data center infrastructure. Our services are centered on the design, implementation and support of network





infrastructure, including routing and switching, wireless, security, unified communications, and data center solutions such as storage and server virtualization. Our customers include enterprise organizations such as corporations, as well as federal, state and local governmental agencies. Because of our focus, expertise and experience implementing and supporting advanced technology solutions for enterprises, we believe we are well positioned to deliver superior solutions and services to our customers. Additional information about INX can be found on the Web at [www.inxi.com](http://www.inxi.com).

### About Orange

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With 126 million customers, the Orange brand now covers Internet, television and mobile services in the majority of countries where the Group operates. At the end of 2008, France Telecom had consolidated sales of 53.5 billion euros (38.1 billion euros for the first nine months of 2009) and at Sept. 30, 2009, the Group had a customer base of 190 million customers in 32 countries. These include 128.8 million mobile customers and 13.4 million broadband Internet (ADSL) customers worldwide. Orange is the number three mobile operator and the number two provider of broadband Internet services in Europe and, under the brand Orange Business Services, is one of the world leaders in providing telecommunications services to multinational companies.

The Group's strategy, which is characterized by a strong focus on innovation, convergence and effective cost management, aims to establish Orange as an integrated operator and benchmark for new telecommunications services in Europe. Today the Group remains focused on its core activities as a network operator, while working to develop its position in new growth activities. To meet customer expectations, the Group strives to provide products and services that are simple and user-friendly, while maintaining a sustainable and responsible business model that can be adapted to the requirements of a fast-paced and changing eco-system.

France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

For more information: [www.orange.com](http://www.orange.com), [www.francetelecom.com](http://www.francetelecom.com), [www.orange-business.com](http://www.orange-business.com)

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