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## **Mettler Toledo completes migration of global network to Orange Business Services**

**entire global network covering 130 locations in 36 countries successfully migrated to provide converged global voice and data service**

Orange Business Services has successfully implemented a global wide area network (WAN) connecting more than 130 locations in 36 countries for Mettler Toledo, a global manufacturer and marketer of precision instruments for use in laboratory, industrial and food retailing applications.

Under a 4-year, \$11 million contract signed in 2008, Orange Business Services is providing converged global voice and data service as well as additional mobile services in France with approximately 400 lines.

With headquarters in Switzerland, Mettler Toledo looked to save costs and improve service quality of their WAN which was based on public Internet VPN.

Substantial savings were achieved through convergence of voice and data by combining the two Orange Business Services products Business Talk and IP VPN. Running the Orange VoIP service Business Talk over their IP VPN MPLS service allows for voice and data to run over a single local loop with substantially reduced long distance voice call rates, and facilitates deployment of IP Telephony and Unified Communications.

Mettler Toledo is going through a complete revamp of its IT infrastructure, from a new network to the SAP deployment. Orange Business Services was chosen over two of its competitors because of the global know-how, coverage, proven experience and the reliable network which is crucial for Mettler Toledo's business.

Peter Moebius, vice president and country manager of Orange Business Services in Switzerland, said: "We are very pleased to have successfully completed the implementation of a new global network for Mettler Toledo. Now the company will benefit from a converged solution allowing it to save money while experiencing the security and reliability of a world-class network."





### About Mettler Toledo

Mettler Toledo with headquarters in Greifensee, Switzerland, is a global manufacturer and marketer of precision instruments for use in laboratory, industrial and food retailing applications. The Company has strong worldwide leadership positions. A significant majority of instrument sales are in segments in which we are the global leader. In addition to a broad product offering, we have one of the largest global sales and service organizations among precision instrument companies. [www.mt.com](http://www.mt.com)

### About Orange

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With 124.5 million customers, the Orange brand now covers Internet, television and mobile services in the majority of countries where the Group operates. At the end of 2008, France Telecom had consolidated sales of 53.5 billion euros (25.5 billion euros for the first half of 2009) and at June 30, 2009, the Group had a customer base of 186 million customers in 32 countries. These include 125.5 million mobile customers and 13.4 million broadband Internet (ADSL) customers worldwide. Orange is the number three mobile operator and the number two provider of broadband Internet services in Europe and, under the brand Orange Business Services, is one of the world leaders in providing telecommunication services to multinational companies.

The Group's strategy, which is characterized by a strong focus on innovation, convergence and effective cost management, aims to establish Orange as an integrated operator and benchmark for new telecommunications services in Europe. Today the Group remains focused on its core activities as a network operator, while working to develop its position in new growth activities. To meet customer expectations, the Group strives to provide products and services that are simple and user-friendly, while maintaining a sustainable and responsible business model that can be adapted to the requirements of a fast-paced and changing eco-system.

France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

For more information: [www.orange.com](http://www.orange.com), [www.francetelecom.com](http://www.francetelecom.com), [www.orange-business.com](http://www.orange-business.com)

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