



Paris, June 24, 2008

## **Carlos Sartorius appointed Chief Operating Officer at Orange Business Services**

**brings cross-functional international leadership experience**

Orange Business Services named Carlos Sartorius as its chief operating officer.

Carlos Sartorius brings 20-plus years experience in business management, sales, program management, marketing, and large project implementation with an emphasis on developing markets and establishing sales strategies. In addition, he has cross-functional international leadership experience in telecommunications and is skilled in global business practices and protocols.

Based out of our Slough office in the U.K., Carlos reports to Barbara Dalibard, president and CEO of Orange Business Services, and is a member of the Executive Committee. Sartorius will manage the transversal activities of Orange Business Services: strategy, partnership, services transformation and information technology & systems.

Barbara Dalibard, president and CEO, Orange Business Services, said: "Our continued transformation to a network services-related business is a key corporate objective. Carlos brings very relevant experience in this area that will be a great benefit to Orange Business Services and will help us furthermore achieve our strategic business goals."

Previously, Carlos was president at Avaya for Europe, Middle-East & Africa (EMEA). He supported the development of Avaya's overall business in EMEA and led the organization to support customers' migration to IP telephony and the next phases of incorporating Intelligent Communications into their businesses. Prior to Avaya, Carlos was vice president and general manager for Motorola's Government & Enterprise Mobility Solutions business, leading operations for its EMEA region and having worldwide responsibility for product management, development and support for the TETRA digital platform.

Carlos Sartorius said: "I am extremely enthusiastic to join as COO of a worldwide leader and innovator in communication services for businesses. Through my transversal responsibilities, I am eager to contribute to the vision and execution that supports Orange Business Services' success. Particularly my experience in growing business in developing markets and helping businesses migrate to IP will enable me to bring an immediate positive influence."





Carlos Sartorius takes over the COO duties from Hervé Kauffmann who now heads Global Communication Solutions for Orange Business Services.

### About Orange

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. France Telecom serves more than 172 million customers in five continents as of March 31, 2008, of which two thirds are Orange customers. The Group had consolidated sales of 52.9 billion euros in 2007 (13 billion euros at March 31, 2008). As of March 31, 2008, the Group had 111.9 million mobile customers and 12 million broadband internet (ADSL) customers.

Launched in June 2005, the NExT program (New Experience in Telecommunications) will enable the Group to pursue its transformation as an integrated operator and make France Telecom the benchmark for new telecommunications services in Europe. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates, and Orange Business Services the banner for services offered to businesses worldwide. France Telecom is the number three mobile operator and the number one provider of broadband internet services in Europe and one of the world leaders in providing telecommunication services to multinational companies.

France Telecom (NYSE:FTE) is listed on Euronext Paris and on the New York Stock Exchange.

For more information : [www.orange.com](http://www.orange.com), [www.francetelecom.com](http://www.francetelecom.com), [www.orange-business.com](http://www.orange-business.com)

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