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Orange Business Services ensures more flexibility at Capgemini

customized IP VPN and DSL solution provides secure, cost-effective sub-VPN connections for customers

Orange Business Services has landed a three-year contract with Capgemini System GmbH worth almost half a million euros. Orange Business Services will provide a customized IP VPN and DSL solution interconnecting 11 locations in France, Germany, Italy, Spain, Switzerland, and the U.S.

With a global workforce of 82,000, Capgemini is one of the world's leading service providers of management and IT consulting, technology and outsourcing, advising customers on the development and implementation of growth strategies and the implementation of new technologies.

Willehad Klaverkamp, principal consultant at Capgemini Outsourcing Central Europe, said: "We were looking for a single service provider for our global communication needs. We operate at both the local level to cover country-specific requirements and internationally to deliver services from one source around the globe. We also require an extremely flexible network to enable new customers to be connected with ease."

Orange Business Services was chosen by Capgemini based on its previous experience; global network reach; high level of security; service quality; account team competency; local support; and an attractive value for money. Capgemini benefits from a flexible, global IP VPN focused on its region-specific business aims, featuring DSL and supporting a variety of service levels. To ensure that new customers can easily be integrated into the existing network, Orange creates sub-VPNs for Capgemini for each customer, reducing expenses for network services and administration.

"Capgemini is a very satisfied, long-time outsourcing customer of the France Telecom Group," said Dr. Helmut Reisinger, senior vice president, Europe, Orange Business Services.

"Capgemini placed a great deal of trust in us on this deal. Our customized communication services and excellent geographical coverage based on our own infrastructure and personnel means that Capgemini can offer the same uniform, high quality services in all its countries."





About Orange

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. France Telecom serves more than 170 million customers in five continents as of December 31, 2007, of which two thirds are Orange customers. The Group had consolidated sales of 52.9 billion euros in 2007. As of December 31, 2007, the Group had 109.6 million mobile customers and 11.6 million broadband internet (ADSL) customers.

Launched in June 2005, the NExT program (New Experience in Telecommunications) will enable the Group to pursue its transformation as an integrated operator and make France Telecom the benchmark for new telecommunications services in Europe. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates, and Orange Business Services the banner for services offered to businesses worldwide. France Telecom is the number three mobile operator and the number one provider of broadband internet services in Europe and one of the world leaders in providing telecommunication services to multinational companies.

France Telecom (NYSE:FTE) is listed on Euronext Paris and on the New York Stock Exchange.

For more information : www.orange.com, www.francetelecom.com, www.orange-business.com

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