



Paris, Oct. 23, 2006

Orange Business Services Positioned in Leaders Quadrant for Pan-European Network Service Providers

Orange Business Services has been placed in the leaders quadrant in Gartner Inc.'s Magic Quadrant for Pan-European Network Service Providers, 2006¹.

The report defines "leaders" as vendors who "have a full portfolio of voice and data services, delivered with good quality across a wide area of coverage at competitive prices. They have a strong vision of the market and their role in it, and they will typically be able to address a wider range of customers (in terms of size, geography and service requirements) with their service offerings than others in this Magic Quadrant."

Barbara Dalibard, executive vice president, Orange Business Services, said: "We are delighted to be positioned in the leaders quadrant in Gartner's Pan-European Magic Quadrant."

Orange Business Services was evaluated on its "ability to execute" and "completeness of vision," which reflect the following specific criteria:

Ability to Execute. Product/Service, Overall Viability (Business Organization), Sales Execution/Pricing, Market Responsiveness, Marketing Execution, Customer Experience, and Operations.

Completeness of Vision. Market Understanding, Marketing Strategy, Sales Strategy, Offering (Product) Strategy, Business Model, Vertical/Industry Strategy, Innovation and Geographic Strategy.

¹ Magic Quadrant for Pan-European Network Service Providers, 2006, Neil Rickard, Scott Morrison, Oct. 2, 2006.





About Orange Business Services

Orange Business Services represents the business communications solutions and services provided by the France Telecom Group as of June 1st, 2006. They were previously sold under the France Telecom, Orange, Equant, Etrali, Almerys, EGT, Expertel Consulting, France Telecom Intelmatique, SETIB and Solicia brands.

The offers include converged voice, data and mobile services as well as IT expertise and managed services, all designed to transform business processes and improve productivity. Orange Business Services is present in 166 countries and territories and serves customers in 220.

www.orange-business.com.

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